

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
			Change				Change				Change	
	Quarter 2 FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	Quarter 2 FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	Quarter 2 FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,455,178	2,562,550	(107,372)	(4.2)	5,210,899	5,526,386	(315,488)	(5.7)	159,544	171,817	(12,273)	(7.1)
Single-Piece Cards	85,854	93,284	(7,430)	(8.0)	256,672	292,727	(36,055)	(12.3)	1,640	1,874	(234)	(12.5)
Total Single-Piece Letters and Cards	2,541,032	2,655,834	(114,802)	(4.3)	5,467,571	5,819,113	(351,542)	(6.0)	161,184	173,691	(12,508)	(7.2)
Presort Letters	3,742,506	3,775,843	(33,337)	(0.9)	10,114,913	10,392,421	(277,508)	(2.7)	547,031	556,710	(9,679)	(1.7)
Presort Cards	146,732	152,385	(5,653)	(3.7)	603,414	647,499	(44,085)	(6.8)	4,925	5,286	(361)	(6.8)
Total Presort Letters and Cards	3,889,238	3,928,228	(38,990)	(1.0)	10,718,327	11,039,920	(321,594)	(2.9)	551,956	561,996	(10,040)	(1.8)
Flats	657,143	701,461	(44,319)	(6.3)	491,752	533,405	(41,653)	(7.8)	100,635	109,915	(9,280)	(8.4)
Parcels	150,354	172,015	(21,661)	(12.6)	64,056	76,766	(12,710)	(16.6)	19,958	23,850	(3,892)	(16.3)
Domestic Negotiated Serv. Agreement Mail	20,365	19,206	1,159	6.0	54,410	52,673	1,737	3.3	3,634	3,306	328	9.9
Outbound First-Class Mail International 5/	103,106	161,601	(58,495)	(36.2)	52,870	61,403	(8,533)	(13.9)	5,938	12,522	(6,584)	(52.6)
Inbound Intl. Letter-Post Single-Piece & NSA Mail	68,513	59,960	8,553	14.3	96,771	91,665	5,105	5.6	22,550	21,033	1,518	7.2
First-Class Mail Fees	35,059	36,364	(1,305)	(3.6)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	7,464,809	7,734,669	(269,859)	(3.5)	16,945,756	17,674,946	(729,190)	(4.1)	865,855	906,312	(40,458)	(4.5)
Standard Mail:												
High Density and Saturation Letters	196,388	194,380	2,009	1.0	1,392,260	1,408,001	(15,741)	(1.1)	56,869	59,769	(2,900)	(4.9)
High Density and Saturation Flats & Parcels	438,235	442,455	(4,220)	(1.0)	2,609,868	2,684,620	(74,753)	(2.8)	458,412	480,686	(22,274)	(4.6)
Carrier Route	529,617	509,514	20,103	3.9	2,085,896	2,040,228	45,668	2.2	464,378	463,745	632	0.1
Letters	2,252,312	2,178,122	74,190	3.4	11,316,499	11,179,749	136,751	1.2	580,483	583,498	(3,015)	(0.5)
Flats	525,045	545,373	(20,328)	(3.7)	1,341,204	1,422,343	(81,140)	(5.7)	341,924	364,272	(22,348)	(6.1)
Parcels 2/	16,681	55,656	(38,975)	(70.0)	17,195	59,087	(41,892)	(70.9)	5,480	23,719	(18,239)	(76.9)
Every Door Direct Mail Retail	34,747	11,195	23,552	210.4	244,697	78,839	165,858	210.4	31,037	10,000	21,037	210.4
Domestic Negotiated Serv. Agreement Mail	47,541	46,504	1,037	2.2	225,241	220,741	4,500	2.0	10,491	9,861	630	6.4
Inbound Intl. Negotiated Serv. Agreement Mail	20	53	(33)	(62.9)	32	(12)	44	(368.5)	9	(1)	10	(1,212.7)
Standard Mail Fees	16,753	17,123	(370)	(2.2)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,057,339	4,000,374	56,965	1.4	19,232,891	19,093,597	139,295	0.7	1,949,083	1,995,549	(46,466)	(2.3)
Periodicals Mail:												
In-County	15,268	15,748	(479)	(3.0)	145,333	154,239	(8,906)	(5.8)	38,963	40,864	(1,901)	(4.7)
Outside County	398,575	413,456	(14,881)	(3.6)	1,458,982	1,527,361	(68,379)	(4.5)	557,043	580,725	(23,682)	(4.1)
Periodicals Mail Fees	2,420	2,112	308	14.6	-	-	-	-	-	-	-	-
Total Periodicals Mail	416,263	431,316	(15,052)	(3.5)	1,604,315	1,681,599	(77,284)	(4.6)	596,006	621,589	(25,583)	(4.1)
Package Services Mail:												
Parcel Post / Alaska Bypass 4/	74,002	187,712	(113,709)	(60.6)	6,271	17,472	(11,202)	(64.1)	57,944	119,307	(61,363)	(51.4)
Inbound Intl. Surface Parcel Post (at UPU Rates)	3,366	8,410	(5,044)	(60.0)	167	446	(280)	(62.7)	2,817	8,407	(5,590)	(66.5)
Inbound Intl. Negotiated Service Agreement Mail	0	13	(13)	(100.0)	0	1	(1)	(100.0)	0	5	(5)	(100.0)
Bound Printed Matter Flats	46,093	46,988	(896)	(1.9)	55,904	56,445	(542)	(1.0)	98,849	81,713	17,136	21.0
Bound Printed Matter Parcels	71,972	85,583	(13,611)	(15.9)	56,113	67,010	(10,897)	(16.3)	149,606	195,624	(46,018)	(23.5)
Media and Library Mail	82,262	81,304	958	1.2	24,893	25,747	(853)	(3.3)	57,895	59,566	(1,671)	(2.8)
Package Services Mail Fees	803	841	(38)	(4.6)	-	-	-	-	-	-	-	-
Total Package Services Mail	278,498	410,851	(132,353)	(32.2)	143,348	167,122	(23,775)	(14.2)	367,111	464,623	(97,512)	(21.0)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
			Amount				Amount				Amount	
U.S. Postal Service Mail	-	-	-	-	89,449	92,108	(2,659)	(2.9)	35,493	36,515	(1,022)	(2.8)
Free Mail	-	-	-	-	13,452	14,321	(869)	(6.1)	5,405	5,608	(203)	(3.6)
Total Market Dominant Mail	12,216,909	12,577,210	(360,300)	(2.9)	38,029,211	38,723,694	(694,482)	(1.8)	3,818,952	4,030,196	(211,244)	(5.2)
Ancillary Services:												
Certified Mail	185,036	169,228	15,808	9.3	60,465	57,772	2,693	4.7				
Collect on Delivery	1,106	1,509	(402)	(26.7)	120	179	(59)	(32.9)				
Delivery Confirmation	17,149	59,928	(42,779)	(71.4)	613,956	408,663	205,293	50.2				
Insurance	27,441	26,627	813	3.1	7,170	7,331	(160)	(2.2)				
Registered Mail	8,106	9,946	(1,840)	(18.5)	482	595	(113)	(19.0)				
Return Receipts	93,811	114,315	(20,504)	(17.9)	41,047	46,003	(4,957)	(10.8)				
Stamped Envelopes and Cards	3,668	3,440	228	6.6	-	-	-	-				
Other Domestic Ancillary Services	21,085	17,731	3,355	18.9	8,013	7,270	743	10.2				
International Ancillary Services	9,486	7,870	1,616	20.5	6,063	4,457	1,606	36.0				
Total Ancillary Services	366,889	410,593	(43,704)	(10.6)	737,317	532,271	205,045	38.5				
Special Services:												
Money Orders	39,852	41,416	(1,564)	(3.8)	26,296	28,387	(2,091)	(7.4)				
Post Office Box Service	85,397	102,290	(16,893)	(16.5)	7,695	9,142	(1,448)	(15.8)				
Other Domestic Special Services	27,812	28,331	(519)	(1.8)	531	684	(153)	(22.4)				
Other International Special Services	0	22	(22)	(99.9)	2	11	(8)	0.0				
Total Additional Special Services	153,061	172,059	(18,997)	(11.0)	34,523	38,224	(3,701)	(9.7)				
Total Market Dominant Services	519,950	582,652	(62,701)	(10.8)	771,840	570,495	201,345	35.3				
Total Market Dominant Mail and Services	12,736,860	13,159,861	(423,002)	(3.2)								
Other Market Dominant Revenue	160,484	192,404	(31,921)	(16.6)								
Total Market Dominant Revenue	12,897,343	13,352,266	(454,922)	(3.4)								
									Service Transactions			
									U.S. Postal Service Mail			
									Quarter 2, FY 2013 1/			
									=====			
									Ancillary Services		5,993	
									Other Services		358	
									Total		6,351	

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Express Mail:												
Total Express Mail	185,331	202,516	(17,185)	(8.5)	9,159	9,938	(779)	(7.8)	9,527	9,986	(459)	(4.6)
First-Class Package Service:												
Total First Class Package Service	294,621	207,872	86,749	41.7	134,801	98,155	36,646	37.3	45,432	32,471	12,961	39.9
Standard Post Mail:												
Total Standard Post 4/	99,093	0	99,093	-	7,687	0	7,687	-	45,397	0	45,397	-
Priority Mail:												
Total Priority Mail	1,625,541	1,451,458	174,083	12.0	223,203	202,757	20,446	10.1	455,500	407,011	48,490	11.9
Parcel Select Mail:												
Total Parcel Select Mail 2/	449,129	338,785	110,344	32.6	308,856	241,339	67,517	28.0	469,036	393,283	75,752	19.3
Parcel Return Service Mail:												
Total Parcel Return Service Mail	31,940	30,607	1,333	4.4	13,045	12,144	901	7.4	39,518	36,531	2,987	8.2
International Mail:												
Outbound Priority Mail International	225,968	234,065	(8,097)	(3.5)	4,934	6,040	(1,106)	(18.3)	29,381	32,516	(3,135)	(9.6)
Outbound International Expedited Services	82,704	95,001	(12,297)	(12.9)	1,381	1,793	(412)	(23.0)	6,655	7,350	(694)	(9.4)
Other Outbound International Mail 5/	198,744	81,776	116,968	143.0	63,310	57,873	5,437	9.4	20,561	13,065	7,497	57.4
Inbound International	53,785	64,287	(10,503)	(16.3)	3,519	4,553	(1,034)	(22.7)	20,503	25,696	(5,193)	(20.2)
International Mail Fees	10	13	(3)	(24.7)	-	-	-	-	-	-	-	-
Total International Mail	561,211	475,143	86,068	18.1	73,144	70,259	2,885	4.1	77,101	78,627	(1,526)	(1.9)
Total Competitive Mail	3,246,868	2,706,381	540,487	20.0	769,895	634,592	135,303	21.3	1,141,511	957,909	183,602	19.2

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012		FY 2013	FY 2012	FY 2013 over FY 2012		FY 2013	FY 2012	FY 2013 over FY 2012	
			Amount	Percent			Amount	Percent			Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services	465	280	185	65.9	93	58	36	62.0				
International Ancillary Services	2,065	2,353	(288)	(12.3)	415	487	(72)	(14.8)				
Total Ancillary Services	2,530	2,633	(104)	(3.9)	508	545	(36)	(6.7)				
Special Services:												
Premium Forwarding Service	5,026	3,931	1,095	27.9	299	231	68	29.3				
Intl. Money Orders & Money Transfer Service	297	372	(75)	(20.2)	35	42	(6)	(15.0)				
Other Domestic Special Services	165,282	130,487	34,795	26.7	26,352	30,071	(3,720)	(12.4)				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	170,605	134,790	35,815	26.6	26,686	30,344	(3,658)	(12.1)				
Total Competitive Services	173,134	137,424	35,711	26.0	27,194	30,889	(3,695)	(12.0)				
Total Competitive Mail and Services	3,420,002	2,843,805	576,197	20.3								
Other Competitive Revenue	37,924	37,610	314	0.8								
Total Competitive Revenue	3,457,926	2,881,415	576,511	20.0								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	15,463,777	15,283,591	180,186	1.2	38,799,107	39,358,286	(559,179)	(1.4)	4,960,463	4,988,105	(27,642)	(0.6)
Total All Services	693,085	720,075	(26,991)	(3.7)	799,034	601,384	197,650	32.9				
Total All Mail and Services	16,156,862	16,003,666	153,196	1.0								
Total All Other Revenue	198,408	230,015	(31,607)	(13.7)								
Total All Revenue	16,355,270	16,233,681	121,589	0.7								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

2/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

2/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

- Report totals may not sum due to rounding.

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
			Change				Change				Change	
	Quarter 2 YTD FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	Quarter 2 YTD FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	Quarter 2 YTD FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,390,778	5,617,438	(226,660)	(4.0)	11,522,645	12,233,317	(710,672)	(5.8)	358,281	384,000	(25,719)	(6.7)
Single-Piece Cards	176,820	183,795	(6,975)	(3.8)	534,858	596,046	(61,188)	(10.3)	3,416	3,812	(396)	(10.4)
Total Single-Piece Letters and Cards	5,567,597	5,801,233	(233,635)	(4.0)	12,057,503	12,829,363	(771,860)	(6.0)	361,697	387,812	(26,115)	(6.7)
Presort Letters	7,352,261	7,474,149	(121,888)	(1.6)	20,036,680	20,674,730	(638,049)	(3.1)	1,073,260	1,100,365	(27,105)	(2.5)
Presort Cards	301,540	299,592	1,947	0.7	1,247,834	1,318,266	(70,432)	(5.3)	10,186	10,762	(576)	(5.4)
Total Presort Letters and Cards	7,653,801	7,773,741	(119,941)	(1.5)	21,284,514	21,992,996	(708,482)	(3.2)	1,083,446	1,111,127	(27,682)	(2.5)
Flats	1,318,593	1,397,163	(78,570)	(5.6)	1,000,963	1,075,216	(74,253)	(6.9)	204,609	220,335	(15,726)	(7.1)
Parcels	305,511	360,131	(54,620)	(15.2)	131,681	166,029	(34,349)	(20.7)	41,430	52,339	(10,909)	(20.8)
Domestic Negotiated Serv. Agreement Mail	41,239	38,096	3,143	8.2	111,639	105,060	6,579	6.3	7,169	6,621	548	8.3
Outbound First-Class Mail International 5/	321,193	358,196	(37,003)	(10.3)	138,150	150,245	(12,095)	(8.1)	22,541	27,423	(4,882)	(17.8)
Inbound Intl. Letter-Post Single-Piece & NSA Mail	143,952	137,787	6,165	4.5	207,432	216,713	(9,280)	(4.3)	50,428	47,725	2,703	5.7
First-Class Mail Fees	69,003	75,036	(6,033)	(8.0)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	15,420,889	15,941,384	(520,495)	(3.3)	34,931,882	36,535,621	(1,603,739)	(4.4)	1,771,319	1,853,383	(82,063)	(4.4)
Standard Mail:												
High Density and Saturation Letters	401,084	379,983	21,101	5.6	2,861,700	2,767,896	93,804	3.4	115,511	116,300	(789)	(0.7)
High Density and Saturation Flats & Parcels	971,407	950,840	20,567	2.2	5,774,442	5,713,982	60,460	1.1	1,033,995	1,059,246	(25,251)	(2.4)
Carrier Route	1,320,942	1,186,534	134,408	11.3	5,399,896	4,838,162	561,734	11.6	1,112,371	1,085,277	27,094	2.5
Letters	4,651,029	4,601,035	49,994	1.1	23,865,615	23,835,800	29,815	0.1	1,201,567	1,248,777	(47,210)	(3.8)
Flats	1,128,802	1,170,217	(41,415)	(3.5)	2,978,328	3,130,290	(151,963)	(4.9)	741,489	791,154	(49,666)	(6.3)
Parcels 2/	37,253	252,570	(215,316)	(85.3)	37,965	273,197	(235,232)	(86.1)	12,022	116,200	(104,178)	(89.7)
Every Door Direct Mail Retail	66,355	19,328	47,027	243.3	467,291	136,116	331,175	243.3	59,271	17,265	42,006	243.3
Domestic Negotiated Serv. Agreement Mail	102,588	93,992	8,596	9.1	490,128	450,871	39,257	8.7	21,833	20,533	1,301	6.3
Inbound Intl. Negotiated Serv. Agreement Mail	24	119	(95)	(80.0)	37	116	(79)	(67.8)	11	23	(12)	(51.6)
Standard Mail Fees	31,929	35,006	(3,077)	(8.8)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	8,711,413	8,689,624	21,790	0.3	41,875,401	41,146,430	728,971	1.8	4,298,070	4,454,775	(156,705)	(3.5)
Periodicals Mail:												
In-County	32,425	33,240	(815)	(2.5)	300,564	316,167	(15,604)	(4.9)	88,238	91,461	(3,223)	(3.5)
Outside County	805,637	837,625	(31,988)	(3.8)	2,944,300	3,093,068	(148,768)	(4.8)	1,140,796	1,188,354	(47,558)	(4.0)
Periodicals Mail Fees	4,589	4,400	188	4.3	-	-	-	-	-	-	-	-
Total Periodicals Mail	842,651	875,266	(32,615)	(3.7)	3,244,863	3,409,235	(164,372)	(4.8)	1,229,034	1,279,815	(50,781)	(4.0)
Package Services Mail:												
Parcel Post / Alaska Bypass 4/	322,966	426,902	(103,936)	(24.3)	28,880	40,180	(11,300)	(28.1)	211,472	268,160	(56,688)	(21.1)
Inbound Intl. Surface Parcel Post (at UPU Rates)	9,165	13,066	(3,902)	(29.9)	487	793	(305)	(38.5)	7,602	13,189	(5,587)	(42.4)
Inbound Intl. Negotiated Service Agreement Mail	2	18	(16)	(88.0)	1	3	(2)	(71.6)	3	9	(6)	(71.3)
Bound Printed Matter Flats	96,427	98,766	(2,340)	(2.4)	121,468	123,690	(2,222)	(1.8)	198,799	182,684	16,115	8.8
Bound Printed Matter Parcels	143,222	162,360	(19,138)	(11.8)	113,598	128,783	(15,185)	(11.8)	303,319	366,454	(63,135)	(17.2)
Media and Library Mail	159,638	162,876	(3,238)	(2.0)	48,795	51,954	(3,160)	(6.1)	114,264	122,072	(7,808)	(6.4)
Package Services Mail Fees	1,579	1,714	(135)	(7.9)	-	-	-	-	-	-	-	-
Total Package Services Mail	732,999	865,703	(132,704)	(15.3)	313,229	345,404	(32,175)	(9.3)	835,460	952,568	(117,109)	(12.3)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Amount	FY 2013	FY 2012	FY 2013 over FY 2012	Amount	FY 2013	FY 2012	FY 2013 over FY 2012	Amount
			Percent				Percent				Percent	
U.S. Postal Service Mail	-	-	-	-	307,593	252,062	55,532	22.0	77,030	77,455	(424)	(0.5)
Free Mail	-	-	-	-	27,005	28,622	(1,617)	(5.6)	10,652	12,163	(1,511)	(12.4)
Total Market Dominant Mail	25,707,952	26,371,976	(664,024)	(2.5)	80,699,974	81,717,374	(1,017,400)	(1.2)	8,221,565	8,630,159	(408,593)	(4.7)
Ancillary Services:												
Certified Mail	338,330	334,391	3,939	1.2	112,430	115,724	(3,294)	(2.8)				
Collect on Delivery	2,261	3,078	(816)	(26.5)	254	371	(117)	(31.6)				
Delivery Confirmation	63,050	137,336	(74,285)	(54.1)	1,217,365	905,506	311,859	34.4				
Insurance	60,157	59,225	932	1.6	16,489	17,060	(571)	(3.3)				
Registered Mail	15,782	19,785	(4,003)	(20.2)	941	1,191	(250)	(21.0)				
Return Receipts	168,082	217,035	(48,953)	(22.6)	76,535	88,845	(12,310)	(13.9)				
Stamped Envelopes and Cards	16,262	13,132	3,130	23.8	-	-	-	-				
Other Domestic Ancillary Services	41,168	32,808	8,360	25.5	15,977	13,917	2,060	14.8				
International Ancillary Services	17,103	14,655	2,448	16.7	10,381	8,360	2,021	24.2				
Total Ancillary Services	722,196	831,444	(109,248)	(13.1)	1,450,371	1,150,973	299,398	26.0				
Special Services:												
Money Orders	77,423	83,252	(5,830)	(7.0)	51,922	55,546	(3,624)	(6.5)				
Post Office Box Service 3/	175,129	302,366	(127,237)	(42.1)	7,695	9,142	(1,448)	(15.8)				
Other Domestic Special Services	51,588	53,067	(1,478)	(2.8)	1,100	1,463	(363)	(24.8)				
Other International Special Services	12	54	(42)	(77.9)	92	27	65	244.8				
Total Additional Special Services	304,152	438,739	(134,587)	(30.7)	60,808	66,178	(5,370)	(8.1)				
Total Market Dominant Services	1,026,348	1,270,183	(243,835)	(19.2)	1,511,180	1,217,151	294,029	24.2				
Total Market Dominant Mail and Services	26,734,300	27,642,159	(907,859)	(3.3)								
Other Market Dominant Revenue	350,174	383,421	(33,247)	(8.7)								
Total Market Dominant Revenue	27,084,473	28,025,579	(941,106)	(3.4)								
										Service Transactions		
										U.S. Postal Service Mail		
										YTD, FY 2013 1/		
										=====		
										Ancillary Services		12,695
										Other Services		772
										Total		13,467

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Express Mail:												
Total Express Mail	392,083	405,090	(13,007)	(3.2)	19,139	20,147	(1,008)	(5.0)	21,222	21,206	16	0.1
First-Class Package Service:												
Total First Class Package Service	586,431	414,457	171,974	41.5	271,264	197,943	73,321	37.0	91,734	66,599	25,134	37.7
Standard Post Mail:												
Total Standard Post 4/	99,093	0	99,093	-	7,687	0	7,687	-	45,397	0	45,397	-
Priority Mail:												
Total Priority Mail	3,352,236	3,171,764	180,472	5.7	456,677	436,110	20,567	4.7	961,205	915,655	45,550	5.0
Parcel Select Mail:												
Total Parcel Select Mail 2/	970,770	593,792	376,978	63.5	668,365	376,256	292,110	77.6	1,102,195	937,572	164,623	17.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	60,771	57,187	3,583	6.3	24,874	22,849	2,026	8.9	76,842	71,946	4,896	6.8
International Mail:												
Outbound Priority Mail International	475,254	508,240	(32,986)	(6.5)	10,963	13,471	(2,508)	(18.6)	64,509	71,903	(7,395)	(10.3)
Outbound International Expedited Services	171,914	194,853	(22,939)	(11.8)	3,034	3,862	(829)	(21.5)	14,492	15,739	(1,248)	(7.9)
Other Outbound International Mail 5/	299,875	165,726	134,149	80.9	122,192	122,416	(225)	(0.2)	36,285	27,158	9,127	33.6
Inbound International	113,187	124,333	(11,145)	(9.0)	8,131	9,260	(1,129)	(12.2)	45,795	53,186	(7,391)	(13.9)
International Mail Fees	35	32	4	11.8	-	-	-	-	-	-	-	-
Total International Mail	1,060,265	993,184	67,081	6.8	144,319	149,010	(4,691)	(3.1)	161,080	167,986	(6,906)	(4.1)
Total Competitive Mail	6,521,650	5,635,474	886,175	15.7	1,592,326	1,202,314	390,012	32.4	2,459,674	2,180,964	278,711	12.8

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services	824	476	347	72.9	168	98	70	71.5				
International Ancillary Services	4,370	5,045	(676)	(13.4)	878	1,075	(198)	(18.4)				
Total Ancillary Services	5,193	5,522	(328)	(5.9)	1,046	1,173	(128)	(10.9)				
Special Services:												
Premium Forwarding Service	13,267	12,178	1,088	8.9	797	734	64	8.7				
Intl. Money Orders & Money Transfer Service	661	798	(137)	(17.2)	78	89	(12)	(13.2)				
Other Domestic Special Services 3/	336,729	169,298	167,431	98.9	47,679	58,672	(10,993)	(18.7)				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	350,656	182,274	168,382	92.4	48,554	59,495	(10,941)	(18.4)				
Total Competitive Services	355,849	187,796	168,054	89.5	49,600	60,668	(11,069)	(18.2)				
Total Competitive Mail and Services	6,877,499	5,823,270	1,054,229	18.1								
Other Competitive Revenue	58,763	67,659	(8,896)	(13.1)								
Total Competitive Revenue	6,936,262	5,890,929	1,045,333	17.7								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	32,229,602	32,007,450	222,152	0.7	82,292,300	82,919,688	(627,388)	(0.8)	10,681,240	10,811,122	(129,883)	(1.2)
Total All Services	1,382,197	1,457,979	(75,782)	(5.2)	1,560,779	1,277,819	282,960	22.1				
Total All Mail and Services	33,611,799	33,465,428	146,370	0.4								
Total All Other Revenue	408,936	451,080	(42,143)	(9.3)								
Total All Revenue	34,020,735	33,916,508	104,227	0.3								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

2/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

2/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

- Report totals may not sum due to rounding.

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,455,178	2,562,550	(107,372)	(4.2)	5,210,899	5,526,386	(315,488)	(5.7)	159,544	171,817	(12,273)	(7.1)
Single-Piece Cards	85,854	93,284	(7,430)	(8.0)	256,672	292,727	(36,055)	(12.3)	1,640	1,874	(234)	(12.5)
Total Single-Piece Letters and Cards	2,541,032	2,655,834	(114,802)	(4.3)	5,467,571	5,819,113	(351,542)	(6.0)	161,184	173,691	(12,508)	(7.2)
Presort Letters	3,742,506	3,775,843	(33,337)	(0.9)	10,114,913	10,392,421	(277,508)	(2.7)	547,031	556,710	(9,679)	(1.7)
Presort Cards	146,732	152,385	(5,653)	(3.7)	603,414	647,499	(44,085)	(6.8)	4,925	5,286	(361)	(6.8)
Total Presort Letters and Cards	3,889,238	3,928,228	(38,990)	(1.0)	10,718,327	11,039,920	(321,594)	(2.9)	551,956	561,996	(10,040)	(1.8)
Flats	5,704	7,579	(1,874)	(24.7)	4,747	5,865	(1,118)	(19.1)	1,484	1,787	(303)	(16.9)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	20,365	19,206	1,159	6.0	54,410	52,673	1,737	3.3	3,634	3,306	328	9.9
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	12,389	14,476	(2,087)	(14.4)	0	131,626	(131,626)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,468,728	6,625,322	(156,594)	(2.4)	16,245,054	17,049,198	(804,143)	(4.7)	718,258	740,780	(22,523)	(3.0)
Standard Mail:												
High Density and Saturation Letters	196,388	194,380	2,009	1.0	1,392,260	1,408,001	(15,741)	(1.1)	56,869	59,769	(2,900)	(4.9)
High Density and Saturation Flats & Parcels	20,547	18,829	1,719	9.1	141,615	129,716	11,899	9.2	6,142	6,075	67	1.1
Carrier Route	5,957	4,862	1,095	22.5	28,230	23,714	4,517	19.0	1,144	1,101	42	3.9
Letters	2,252,308	2,178,098	74,210	3.4	11,316,499	11,179,749	136,751	1.2	580,483	583,498	(3,015)	(0.5)
Flats	308	328	(20)	(6.2)	614	640	(26)	(4.1)	159	177	(18)	(10.3)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	47,541	46,504	1,037	2.2	225,241	220,741	4,500	2.0	10,491	9,861	630	6.4
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	2,523,050	2,443,001	80,049	3.3	13,104,460	12,962,561	141,899	1.1	655,287	660,481	(5,194)	(0.8)
Periodicals Mail:												
In-County	347	411	(64)	(15.5)	4,381	5,390	(1,010)	(18.7)	208	267	(59)	(22.1)
Outside County	2,275	2,719	(445)	(16.4)	10,307	12,564	(2,258)	(18.0)	873	1,061	(188)	(17.7)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,622	3,130	(508)	(16.2)	14,687	17,955	(3,267)	(18.2)	1,082	1,329	(247)	(18.6)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
U.S. Postal Service Mail	0	0	0	0	77,540	81,040	(3,500)	(4)	2,301	2,472	(171)	(7)
Free Mail	0	0	0	0	2,369	3,178	(809)	(25)	134	142	(9)	(6)
Total Market Dominant Mail	8,994,400	9,071,454	(77,053)	(1)	29,444,111	30,113,931	(669,820)	(2)	1,377,060	1,405,204	(28,144)	(2)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
Delivery Confirmation												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	8,994,400	9,071,454	(77,053)	(1)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	8,994,400	9,071,454	(77,053)	(1)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	0	4	(4)	(100.0)	0	12	(12)	(100.0)	0	1	(1)	(100.0)
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	4,043	4,937	(895)	(18.1)	813	1,001	(188)	(18.8)	57	71	(13)	(18.9)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	4,043	4,941	(899)	(18.2)	813	1,013	(200)	(19.7)	57	71	(14)	(19.6)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	4,043	4,941	(899)	(18.2)	813	1,013	(200)	(19.7)	57	71	(14)	(19.6)
Other Competitive Revenue												
Total Competitive Revenue	4,043	4,941	(899)	(18.2)	813	1,013	(200)	(19.7)	57	71	(14)	(19.6)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,998,443	9,076,395	(77,952)	(0.9)	29,444,924	30,114,944	(670,020)	(2.2)	1,377,117	1,405,275	(28,157)	(2.0)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,998,443	9,076,395	(77,952)	(0.9)	29,444,924	30,114,944	(670,020)	(2.2)	1,377,117	1,405,275	(28,157)	(2.0)
Total All Other Revenue												
Total All Revenue	8,998,443	9,076,395	(77,952)	(0.9)								

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,390,778	5,617,438	(226,660)	(4.0)	11,522,645	12,233,317	(710,672)	(5.8)	358,281	384,000	(25,719)	(6.7)
Single-Piece Cards	176,820	183,795	(6,975)	(3.8)	534,858	596,046	(61,188)	(10.3)	3,416	3,812	(396)	(10.4)
Total Single-Piece Letters and Cards	5,567,597	5,801,233	(233,635)	(4.0)	12,057,503	12,829,363	(771,860)	(6.0)	361,697	387,812	(26,115)	(6.7)
Presort Letters	7,352,261	7,474,149	(121,888)	(1.6)	20,036,680	20,674,730	(638,049)	(3.1)	1,073,260	1,100,365	(27,105)	(2.5)
Presort Cards	301,540	299,592	1,947	0.7	1,247,834	1,318,266	(70,432)	(5.3)	10,186	10,762	(576)	(5.4)
Total Presort Letters and Cards	7,653,801	7,773,741	(119,941)	(1.5)	21,284,514	21,992,996	(708,482)	(3.2)	1,083,446	1,111,127	(27,682)	(2.5)
Flats	10,527	14,179	(3,652)	(25.8)	8,471	10,738	(2,267)	(21.1)	2,691	3,457	(765)	(22.1)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	41,239	38,096	3,143	8.2	111,639	105,060	6,579	6.3	7,169	6,621	548	8.3
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	25,452	29,423	(3,971)	(13.5)	0	260,824	(260,824)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	13,298,616	13,656,672	(358,056)	(2.6)	33,462,127	35,198,981	(1,736,854)	(4.9)	1,455,003	1,509,017	(54,014)	(3.6)
Standard Mail:												
High Density and Saturation Letters	401,084	379,983	21,101	5.6	2,861,700	2,767,896	93,804	3.4	115,511	116,300	(789)	(0.7)
High Density and Saturation Flats & Parcels	40,020	38,657	1,363	3.5	279,642	269,188	10,454	3.9	12,256	12,638	(383)	(3.0)
Carrier Route	12,506	9,544	2,961	31.0	60,217	47,327	12,889	27.2	2,292	2,113	179	8.5
Letters	4,650,995	4,600,984	50,011	1.1	23,865,615	23,835,800	29,815	0.1	1,201,567	1,248,777	(47,210)	(3.8)
Flats	1,021	848	173	20.4	2,264	1,701	563	33.1	576	454	122	26.9
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	102,588	93,992	8,596	9.1	490,128	450,871	39,257	8.7	21,833	20,533	1,301	6.3
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	5,208,213	5,124,008	84,205	1.6	27,559,565	27,372,783	186,782	0.7	1,354,035	1,400,815	(46,780)	(3.3)
Periodicals Mail:												
In-County	681	789	(107)	(13.6)	8,401	10,215	(1,815)	(17.8)	423	483	(60)	(12.4)
Outside County	4,626	5,447	(821)	(15.1)	20,665	25,075	(4,411)	(17.6)	1,747	2,091	(343)	(16.4)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	5,307	6,236	(929)	(14.9)	29,065	35,291	(6,225)	(17.6)	2,171	2,574	(403)	(15.7)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
U.S. Postal Service Mail	0	0	0	0	282,417	226,385	56,032	25	7,310	6,171	1,139	18
Free Mail	0	0	0	0	5,043	5,863	(820)	(14)	300	293	7	2
Total Market Dominant Mail	18,512,137	18,786,917	(274,780)	(1)	61,338,217	62,839,303	(1,501,086)	(2)	2,818,819	2,918,870	(100,051)	(3)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
Delivery Confirmation												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	18,512,137	18,786,917	(274,780)	(1)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	18,512,137	18,786,917	(274,780)	(1)								

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	0	4	(4)	(100.0)	0	12	(12)	(100.0)	0	1	(1)	(100.0)
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	8,628	12,247	(3,620)	(29.6)	1,832	2,635	(803)	(30.5)	130	168	(38)	(22.8)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	8,628	12,251	(3,624)	(29.6)	1,832	2,647	(815)	(30.8)	130	169	(39)	(23.1)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	8,628	12,251	(3,624)	(29.6)	1,832	2,647	(815)	(30.8)	130	169	(39)	(23.1)
Other Competitive Revenue												
Total Competitive Revenue	8,628	12,251	(3,624)	(29.6)	1,832	2,647	(815)	(30.8)	130	169	(39)	(23.1)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive	18,520,765	18,799,168	(278,403)	(1.5)	61,340,049	62,841,949	(1,501,900)	(2.4)	2,818,949	2,919,039	(100,090)	(3.4)
Total All Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Services	18,520,765	18,799,168	(278,403)	(1.5)	61,340,049	62,841,949	(1,501,900)	(2.4)	2,818,949	2,919,039	(100,090)	(3.4)
Total All Mail and Services												
Total All Other Revenue												
Total All Revenue	18,520,765	18,799,168	(278,403)	(1.5)								

TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Flats and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Flats and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	651,438	693,883	(42,444)	(6.1)	487,005	527,540	(40,535)	(7.7)	99,151	108,128	(8,977)	(8.3)
Parcels	20,507	24,691	(4,184)	(16.9)	10,951	13,466	(2,515)	(18.7)	2,900	3,579	(679)	(19.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,002	1,184	(182)	(15.4)	0	7,690	(7,690)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	672,947	719,757	(46,810)	(6.5)	497,957	548,696	(50,739)	(9.2)	102,051	111,707	(9,656)	(8.6)
Standard Mail:												
High Density and Saturation Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	417,678	423,576	(5,898)	(1.4)	2,468,224	2,554,806	(86,581)	(3.4)	452,269	474,577	(22,309)	(4.7)
Carrier Route	523,654	504,591	19,063	3.8	2,057,655	2,016,405	41,250	2.0	463,232	462,618	614	0.1
Flats	4	23	(20)	(84.9)	0	0	0	0.0	0	0	0	0.0
Flats	524,370	544,768	(20,398)	(3.7)	1,339,773	1,421,088	(81,315)	(5.7)	341,729	364,067	(22,338)	(6.1)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	34,747	11,195	23,552	210.4	244,697	78,839	165,858	210.4	31,037	10,000	21,037	210.4
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,500,453	1,484,154	16,299	1.1	6,110,349	6,071,137	39,212	0.6	1,288,266	1,311,262	(22,996)	(1.8)
Periodicals Mail:												
In-County	14,904	15,310	(406)	(2.7)	140,830	148,659	(7,829)	(5.3)	38,708	40,521	(1,813)	(4.5)
Outside County	395,323	409,683	(14,359)	(3.5)	1,447,537	1,513,423	(65,886)	(4.4)	553,956	577,445	(23,489)	(4.1)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	410,227	424,993	(14,765)	(3.5)	1,588,367	1,662,082	(73,715)	(4.4)	592,663	617,966	(25,303)	(4.1)
Package Services Mail:												
Parcel Post / Alaska Bypass	388	1,049	(661)	(63.0)	66	178	(112)	(63.0)	84	214	(130)	(60.7)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	46,093	46,988	(896)	(1.9)	55,904	56,445	(542)	(1.0)	98,849	81,713	17,136	21.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	6,217	6,281	(64)	(1.0)	2,333	2,416	(82)	(3.4)	2,127	2,266	(139)	(6.1)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	52,698	54,318	(1,620)	(3.0)	58,303	59,039	(736)	(1.2)	101,060	84,193	16,867	20.0

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
U.S. Postal Service Mail	0	0	0	0	6,822	6,183	639	10	1,112	1,321	(208)	(16)
Free Mail	0	0	0	0	2,446	2,296	150	7	643	498	145	29
Total Market Dominant Mail	2,636,326	2,683,222	(46,897)	(2)	8,264,245	8,349,433	(85,188)	(1)	2,085,795	2,126,946	(41,151)	(2)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
Delivery Confirmation												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	2,636,326	2,683,222	(46,897)	(2)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,636,326	2,683,222	(46,897)	(2)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	11,427	15,957	(4,530)	(28.4)	5,856	8,664	(2,809)	(32.4)	1,229	1,717	(487)	(28.4)
Standard Post Mail:												
Total Standard Post	669	0	669	0.0	104	0	104	0.0	109	0	109	0.0
Priority Mail:												
Total Priority Mail	235,269	215,971	19,298	8.9	43,690	41,985	1,705	4.1	32,868	31,081	1,787	5.7
Parcel Select Mail:												
Total Parcel Select Mail	147	134	12	9.1	17	24	(6)	(27.4)	6	9	(2)	(27.2)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	246,843	232,062	14,781	6.4	49,563	50,673	(1,110)	(2.2)	34,103	32,806	1,297	4.0

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	246,843	232,062	14,781	6.4	49,563	50,673	(1,110)	(2.2)	34,103	32,806	1,297	4.0
Other Competitive Revenue												
Total Competitive Revenue	246,843	232,062	14,781	6.4	49,563	50,673	(1,110)	(2.2)	34,103	32,806	1,297	4.0

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,883,169	2,915,284	(32,116)	(1.1)	8,313,808	8,400,106	(86,299)	(1.0)	2,119,899	2,159,752	(39,853)	(1.8)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,883,169	2,915,284	(32,116)	(1.1)	8,313,808	8,400,106	(86,299)	(1.0)	2,119,899	2,159,752	(39,853)	(1.8)
Total All Other Revenue												
Total All Revenue	2,883,169	2,915,284	(32,116)	(1.1)								

TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	(0)	(80.9)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	(0)	(80.9)	0	0	0	0.0	0	0	0	0.0
Flats	1,308,066	1,382,984	(74,918)	(5.4)	992,492	1,064,478	(71,986)	(6.8)	201,918	216,878	(14,961)	(6.9)
Parcels	42,440	51,122	(8,683)	(17.0)	22,783	28,751	(5,968)	(20.8)	6,018	7,539	(1,521)	(20.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	2,140	2,261	(121)	(5.4)	0	15,272	(15,272)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,352,646	1,436,367	(83,722)	(5.8)	1,015,275	1,108,502	(93,226)	(8.4)	207,936	224,417	(16,481)	(7.3)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	931,299	911,866	19,433	2.1	5,494,617	5,444,143	50,475	0.9	1,021,668	1,046,315	(24,647)	(2.4)
Carrier Route	1,308,408	1,176,821	131,587	11.2	5,339,633	4,790,574	549,059	11.5	1,110,069	1,083,056	27,013	2.5
Letters	34	52	(18)	(34.2)	0	0	0	0.0	0	0	0	0.0
Flats	1,126,973	1,168,700	(41,727)	(3.6)	2,974,259	3,127,114	(152,855)	(4.9)	740,844	790,635	(49,792)	(6.3)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	66,355	19,328	47,027	243.3	467,291	136,116	331,175	243.3	59,271	17,265	42,006	243.3
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,433,069	3,276,768	156,302	4.8	14,275,800	13,497,947	777,854	5.8	2,931,852	2,937,272	(5,420)	(0.2)
Periodicals Mail:												
In-County	31,699	32,392	(693)	(2.1)	291,856	305,554	(13,698)	(4.5)	87,679	90,788	(3,109)	(3.4)
Outside County	798,870	830,111	(31,242)	(3.8)	2,921,122	3,065,208	(144,086)	(4.7)	1,134,179	1,182,025	(47,846)	(4.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	830,569	862,503	(31,934)	(3.7)	3,212,978	3,370,762	(157,784)	(4.7)	1,221,858	1,272,813	(50,955)	(4.0)
Package Services Mail:												
Parcel Post / Alaska Bypass	1,323	2,435	(1,112)	(45.6)	241	437	(195)	(44.7)	292	510	(217)	(42.7)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	96,427	98,766	(2,340)	(2.4)	121,468	123,690	(2,222)	(1.8)	198,799	182,684	16,115	8.8
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	12,183	12,322	(139)	(1.1)	4,633	4,770	(138)	(2.9)	4,160	4,653	(493)	(10.6)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	109,933	113,523	(3,590)	(3.2)	126,342	128,897	(2,555)	(2.0)	203,252	187,847	15,405	8.2

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	15,033	15,597	(564)	(4)	3,018	3,199	(181)	(6)
Free Mail	0	0	0	0	4,705	4,056	649	16	1,155	918	236	26
Total Market Dominant Mail	5,726,217	5,689,161	37,056	1	18,650,134	18,125,761	524,373	3	4,569,071	4,626,467	(57,396)	(1)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
Delivery Confirmation												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	5,726,217	5,689,161	37,056	1								
Other Market Dominant Revenue												
Total Market Dominant Revenue	5,726,217	5,689,161	37,056	1								

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	23,074	31,180	(8,106)	(26.0)	11,950	16,990	(5,039)	(29.7)	2,558	3,513	(955)	(27.2)
Standard Post Mail:												
Total Standard Post	669	0	669	0.0	104	0	104	0.0	109	0	109	0.0
Priority Mail:												
Total Priority Mail	441,683	422,895	18,789	4.4	83,408	82,937	471	0.6	62,780	61,300	1,480	2.4
Parcel Select Mail:												
Total Parcel Select Mail	147	139	9	6.2	17	24	(7)	(29.2)	6	10	(3)	(32.9)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	464,905	454,213	10,692	2.4	95,376	99,952	(4,576)	(4.6)	65,344	64,822	522	0.8

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011		FY 2013	FY 2012	FY 2012 over FY 2011		FY 2013	FY 2012	FY 2012 over FY 2011	
			Amount	Percent			Amount	Percent			Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	464,905	454,213	10,692	2.4	95,376	99,952	(4,576)	(4.6)	65,344	64,822	522	0.8
Other Competitive Revenue												
Total Competitive Revenue	464,905	454,213	10,692	2.4	95,376	99,952	(4,576)	(4.6)	65,344	64,822	522	0.8

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	6,191,122	6,143,374	47,747	0.8	18,745,510	18,225,712	519,797	2.9	4,634,415	4,691,289	(56,874)	(1.2)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	6,191,122	6,143,374	47,747	0.8	18,745,510	18,225,712	519,797	2.9	4,634,415	4,691,289	(56,874)	(1.2)
Total All Other Revenue												
Total All Revenue	6,191,122	6,143,374	47,747	0.8								

TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Parcels and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Parcels and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	129,847	147,324	(17,477)	(11.9)	53,104	63,300	(10,196)	(16.1)	17,058	20,271	(3,213)	(15.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	443	572	(130)	(22.7)	0	1,969	(1,969)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	130,290	147,896	(17,607)	(11.9)	53,104	65,269	(12,165)	(18.6)	17,058	20,271	(3,213)	(15.9)
Standard Mail:												
High Density and Saturation Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	10	51	(41)	(80.3)	28	99	(71)	(71.6)	2	33	(32)	(94.5)
Carrier Route	6	61	(55)	(90.9)	10	109	(99)	(90.8)	3	26	(24)	(90.4)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	367	276	90	32.7	817	615	202	32.8	36	28	8	29.9
Parcels	16,681	55,656	(38,975)	(70.0)	17,195	59,087	(41,892)	(70.9)	5,480	23,719	(18,239)	(76.9)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	17,063	56,044	(38,980)	(69.6)	18,050	59,910	(41,860)	(69.9)	5,521	23,807	(18,286)	(76.8)
Periodicals Mail:												
In-County	17	26	(10)	(36.7)	122	189	(67)	(35.6)	47	76	(29)	(38.2)
Outside County	978	1,054	(77)	(7.3)	1,139	1,374	(235)	(17.1)	2,214	2,219	(5)	(0.2)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	994	1,081	(86)	(8.0)	1,261	1,563	(302)	(19.3)	2,261	2,294	(34)	(1.5)
Package Services Mail:												
Parcel Post / Alaska Bypass	73,610	186,655	(113,046)	(60.6)	6,205	17,294	(11,090)	(64.1)	57,860	119,094	(61,234)	(51.4)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	71,972	85,583	(13,611)	(15.9)	56,113	67,010	(10,897)	(16.3)	149,606	195,624	(46,018)	(23.5)
Media and Library Mail	76,024	75,010	1,015	1.4	22,560	23,331	(771)	(3.3)	55,768	57,300	(1,532)	(2.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	221,606	347,248	(125,642)	(36.2)	84,878	107,636	(22,758)	(21.1)	263,234	372,018	(108,784)	(29.2)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	5,087	4,886	201	4	32,080	32,722	(642)	(2)
Free Mail	0	0	0	0	8,637	8,848	(211)	(2)	4,628	4,968	(340)	(7)
Total Market Dominant Mail	369,953	552,268	(182,316)	(33)	171,017	248,112	(77,095)	(31)	324,782	456,080	(131,298)	(29)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
Delivery Confirmation												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	369,953	552,268	(182,316)	(33)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	369,953	552,268	(182,316)	(33)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	283,194	191,911	91,283	47.6	128,945	89,479	39,466	44.1	44,203	30,754	13,449	43.7
Standard Post Mail:												
Total Standard Post	98,424	0	98,424	0.0	7,584	0	7,584	0.0	45,288	0	45,288	0.0
Priority Mail:												
Total Priority Mail	1,386,030	1,230,311	155,719	12.7	178,700	159,770	18,929	11.8	422,575	375,859	46,716	12.4
Parcel Select Mail:												
Total Parcel Select Mail	448,983	338,651	110,332	32.6	308,839	241,316	67,523	28.0	469,029	393,274	75,755	19.3
Parcel Return Service Mail:												
Total Parcel Return Service Mail	31,940	30,607	1,333	4.4	13,045	12,144	901	7.4	39,518	36,531	2,987	8.2
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	2,150,147	1,791,481	358,666	20.0	629,529	502,709	126,820	25.2	975,325	836,419	138,907	16.6

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011	Percent	FY 2013	FY 2012	FY 2012 over FY 2011	Percent	FY 2013	FY 2012	FY 2012 over FY 2011	Percent
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,150,147	1,791,481	358,666	20.0	629,529	502,709	126,820	25.2	975,325	836,419	138,907	16.6
Other Competitive Revenue												
Total Competitive Revenue	2,150,147	1,791,481	358,666	20.0	629,529	502,709	126,820	25.2	975,325	836,419	138,907	16.6

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,520,100	2,343,749	176,351	7.5	800,546	750,821	49,724	6.6	1,300,107	1,292,499	7,608	0.6
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,520,100	2,343,749	176,351	7.5	800,546	750,821	49,724	6.6	1,300,107	1,292,499	7,608	0.6
Total All Other Revenue												
Total All Revenue	2,520,100	2,343,749	176,351	7.5								

PARCEL MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	263,071	309,009	(45,938)	(14.9)	108,898	137,278	(28,380)	(20.7)	35,412	44,800	(9,388)	(21.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	735	857	(122)	(14.2)	0	3,899	(3,899)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	263,806	309,866	(46,060)	(14.9)	108,898	141,177	(32,280)	(22.9)	35,412	44,800	(9,388)	(21.0)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	88	316	(229)	(72.3)	183	652	(468)	(71.9)	71	292	(221)	(75.6)
Carrier Route	28	168	(140)	(83.2)	45	260	(215)	(82.6)	10	108	(98)	(91.0)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	809	669	140	20.9	1,805	1,475	329	22.3	69	65	4	6.4
Parcels	37,253	252,570	(215,316)	(85.3)	37,965	273,197	(235,232)	(86.1)	12,022	116,200	(104,178)	(89.7)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	38,178	253,723	(215,545)	(85.0)	39,999	275,584	(235,586)	(85.5)	12,172	116,665	(104,493)	(89.6)
Periodicals Mail:												
In-County	44	59	(15)	(25.5)	307	398	(91)	(22.8)	136	190	(54)	(28.6)
Outside County	2,142	2,067	75	3.6	2,513	2,784	(271)	(9.7)	4,870	4,239	631	14.9
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,186	2,126	60	2.8	2,820	3,182	(362)	(11.4)	5,005	4,429	577	13.0
Package Services Mail:												
Parcel Post / Alaska Bypass	321,631	424,453	(102,822)	(24.2)	28,638	39,743	(11,105)	(27.9)	211,180	267,650	(56,471)	(21.1)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	143,222	162,359	(19,137)	(11.8)	113,598	128,783	(15,185)	(11.8)	303,319	366,454	(63,135)	(17.2)
Media and Library Mail	147,413	150,526	(3,113)	(2.1)	44,162	47,184	(3,022)	(6.4)	110,104	117,419	(7,315)	(6.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	612,266	737,338	(125,072)	(17.0)	186,398	215,710	(29,312)	(13.6)	624,603	751,524	(126,921)	(16.9)

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	10,143	10,080	63	1	66,702	68,085	(1,383)	(2)
Free Mail	0	0	0	0	17,258	18,703	(1,445)	(8)	9,197	10,951	(1,754)	(16)
Total Market Dominant Mail	916,436	1,303,053	(386,617)	(30)	365,515	664,437	(298,922)	(45)	753,091	996,453	(243,362)	(24)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
Delivery Confirmation												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	916,436	1,303,053	(386,617)	(30)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	916,436	1,303,053	(386,617)	(30)								

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	563,356	383,272	180,084	47.0	259,314	180,941	78,372	43.3	89,176	63,086	26,090	41.4
Standard Post Mail:												
Total Standard Post	98,424	0	98,424	0.0	7,584	0	7,584	0.0	45,288	0	45,288	0.0
Priority Mail:												
Total Priority Mail	2,901,500	2,736,196	165,304	6.0	371,437	350,538	20,899	6.0	898,295	854,187	44,108	5.2
Parcel Select Mail:												
Total Parcel Select Mail	970,623	593,653	376,969	63.5	668,348	376,231	292,117	77.6	1,102,188	937,562	164,626	17.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	60,771	57,187	3,583	6.3	24,874	22,849	2,026	8.9	76,842	71,946	4,896	6.8
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	4,496,249	3,770,309	725,940	19.3	1,323,973	930,559	393,414	42.3	2,166,502	1,926,781	239,721	12.4

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011	Amount	FY 2013	FY 2012	FY 2012 over FY 2011	Amount	FY 2013	FY 2012	FY 2012 over FY 2011	Amount
				Percent				Percent				Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	4,496,249	3,770,309	725,940	19.3	1,323,973	930,559	393,414	42.3	2,166,502	1,926,781	239,721	12.4
Other Competitive Revenue												
Total Competitive Revenue	4,496,249	3,770,309	725,940	19.3	1,323,973	930,559	393,414	42.3	2,166,502	1,926,781	239,721	12.4

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
			Amount	Percent			Amount	Percent			Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	5,412,686	5,073,363	339,323	6.7	1,689,488	1,594,996	94,492	5.9	2,919,592	2,923,234	(3,642)	(0.1)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	5,412,686	5,073,363	339,323	6.7	1,689,488	1,594,996	94,492	5.9	2,919,592	2,923,234	(3,642)	(0.1)
Total All Other Revenue												
Total All Revenue	5,412,686	5,073,363	339,323	6.7								

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,238,788	1,300,285	(61,498)	(4.7)	2,671,138	2,841,271	(170,133)	(6.0)	70,269	75,376	(5,107)	(6.8)
Single-Piece Cards	46,936	49,970	(3,035)	(6.1)	138,789	155,099	(16,310)	(10.5)	867	969	(102)	(10.5)
Total Single-Piece Letters and Cards	1,285,724	1,350,256	(64,532)	(4.8)	2,809,927	2,996,370	(186,443)	(6.2)	71,136	76,345	(5,209)	(6.8)
Presort Letters	43,324	46,609	(3,285)	(7.0)	112,366	123,304	(10,938)	(8.9)	4,968	5,395	(427)	(7.9)
Presort Cards	614	840	(226)	(26.9)	2,472	3,504	(1,032)	(29.5)	12	19	(7)	(37.9)
Total Presort Letters and Cards	43,939	47,450	(3,511)	(7.4)	114,838	126,808	(11,970)	(9.4)	4,980	5,414	(434)	(8.0)
Flats	61,797	68,724	(6,927)	(10.1)	42,830	48,425	(5,594)	(11.6)	8,308	9,432	(1,123)	(11.9)
Parcels	13,307	14,686	(1,379)	(9.4)	6,585	7,393	(808)	(10.9)	1,600	1,823	(222)	(12.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	299	282	17	6.1	0	3,368	(3,368)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,405,065	1,481,398	(76,333)	(5.2)	2,974,180	3,182,364	(208,184)	(6.5)	86,025	93,014	(6,989)	(7.5)
Standard Mail:												
High Density and Saturation Letters	1,747	1,179	567	48.1	11,746	7,921	3,825	48.3	337	253	84	33.4
High Density and Saturation Flats & Parcels	115	49	66	136.0	754	277	477	172.0	94	20	73	363.8
Carrier Route	190	234	(43)	(18.6)	828	1,000	(173)	(17.2)	59	67	(8)	(11.4)
Letters	129,008	127,592	1,415	1.1	764,722	768,252	(3,531)	(0.5)	41,212	43,167	(1,955)	(4.5)
Flats	4,454	3,589	865	24.1	14,138	11,028	3,110	28.2	1,637	1,755	(119)	(6.8)
Parcels	43	129	(85)	(66.3)	31	100	(69)	(68.9)	2	18	(16)	(86.8)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	5	(5)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	135,557	132,777	2,780	2.1	792,218	788,579	3,640	0.5	43,341	45,280	(1,939)	(4.3)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	909	3,692	(2,783)	(75.4)	104	386	(281)	(72.9)	451	1,852	(1,401)	(75.6)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	24	2	21	919.1	11	1	10	898.1	7	2	5	339.2
Bound Printed Matter Parcels	1	17	(16)	(95.7)	0	6	(6)	(96.0)	1	8	(7)	(91.2)
Media and Library Mail	1,237	1,839	(602)	(32.7)	401	594	(193)	(32.5)	635	870	(235)	(27.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	2,171	5,550	(3,380)	(60.9)	517	987	(470)	(47.7)	1,094	2,731	(1,638)	(60.0)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	0	0	0	0	0	0	0	0
Free Mail	0	0	0	0	7	7	(1)	(9)	0	0	(0)	(12)
Total Market Dominant Mail	1,542,792	1,619,725	(76,933)	(5)	3,766,922	3,971,937	(205,015)	(5)	130,459	141,025	(10,566)	(7)
Ancillary Services:												
Certified Mail	7,679	8,779	(1,100)	(13)								
Collect on Delivery	0	0	0	0								
Delivery Confirmation	1,250	4,077	(2,827)	(69)								
Insurance	0	0	0	0								
Registered Mail	0	0	0	0								
Return Receipts	3,208	3,616	(407)	(11)								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	191	140	51	37								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	12,329	16,611	(4,282)	(26)								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	12,329	16,611	(4,282)	(26)								
Total Market Dominant Mail and Services	1,555,122	1,636,337	(81,215)	(5)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,555,122	1,636,337	(81,215)	(5)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	557	355	202	56.9	325	181	144	79.4	71	53	19	35.4
Standard Post Mail:												
Total Standard Post	1,581	0	1,581	0.0	152	0	152	0.0	696	0	696	0.0
Priority Mail:												
Total Priority Mail	27,682	30,803	(3,122)	(10.1)	4,207	4,872	(665)	(13.6)	5,819	7,128	(1,309)	(18.4)
Parcel Select Mail:												
Total Parcel Select Mail	1	0	1	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	28,239	31,158	(2,919)	(9.4)	4,532	5,052	(521)	(10.3)	5,890	7,180	(1,290)	(18.0)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	28,239	31,158	(2,919)	(9.4)	4,532	5,052	(521)	(10.3)	5,890	7,180	(1,290)	(18.0)
Other Competitive Revenue												
Total Competitive Revenue	28,239	31,158	(2,919)	(9.4)	4,532	5,052	(521)	(10.3)	5,890	7,180	(1,290)	(18.0)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,571,032	1,650,883	(79,851)	(4.8)	3,771,454	3,976,989	(205,536)	(5.2)	136,350	148,206	(11,856)	(8.0)
Total All Services	12,329	16,611	(4,282)	(25.8)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,583,361	1,667,495	(84,134)	(5.0)	3,771,454	3,976,989	(205,536)	(5.2)	136,350	148,206	(11,856)	(8.0)
Total All Other Revenue												
Total All Revenue	1,583,361	1,667,495	(84,134)	(5.0)								

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,960,215	3,057,900	(97,685)	(3.2)	6,416,762	6,745,028	(328,265)	(4.9)	176,407	185,911	(9,504)	(5.1)
Single-Piece Cards	96,461	99,777	(3,316)	(3.3)	289,012	321,086	(32,073)	(10.0)	1,806	2,007	(200)	(10.0)
Total Single-Piece Letters and Cards	3,056,675	3,157,677	(101,001)	(3.2)	6,705,775	7,066,113	(360,339)	(5.1)	178,213	187,918	(9,705)	(5.2)
Presort Letters	101,228	107,189	(5,961)	(5.6)	266,459	287,146	(20,687)	(7.2)	11,539	12,166	(627)	(5.2)
Presort Cards	1,526	1,816	(290)	(16.0)	6,163	7,905	(1,741)	(22.0)	30	41	(11)	(26.2)
Total Presort Letters and Cards	102,754	109,005	(6,251)	(5.7)	272,622	295,050	(22,428)	(7.6)	11,569	12,206	(637)	(5.2)
Flats	122,779	133,135	(10,356)	(7.8)	85,850	94,396	(8,546)	(9.1)	16,586	18,578	(1,992)	(10.7)
Parcels	28,089	30,401	(2,312)	(7.6)	13,930	15,804	(1,874)	(11.9)	3,446	3,924	(478)	(12.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	639	575	64	11.2	0	7,168	(7,168)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,310,937	3,430,792	(119,856)	(3.5)	7,078,177	7,478,532	(400,355)	(5.4)	209,814	222,626	(12,812)	(5.8)
Standard Mail:												
High Density and Saturation Letters	3,878	3,401	477	14.0	28,902	25,670	3,232	12.6	870	820	50	6.1
High Density and Saturation Flats & Parcels	155	125	30	24.4	1,016	792	224	28.3	115	43	71	163.7
Carrier Route	474	415	59	14.3	2,047	1,800	247	13.7	171	130	41	31.4
Letters	275,560	274,870	690	0.3	1,694,047	1,711,795	(17,748)	(1.0)	91,456	95,141	(3,685)	(3.9)
Flats	9,126	9,129	(3)	(0.0)	28,131	28,745	(613)	(2.1)	4,111	4,860	(750)	(15.4)
Parcels	138	457	(319)	(69.7)	97	536	(439)	(81.9)	17	59	(42)	(71.5)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	57	(57)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	289,332	288,454	878	0.3	1,754,241	1,769,337	(15,096)	(0.9)	96,739	101,054	(4,315)	(4.3)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	3,881	7,200	(3,319)	(46.1)	446	793	(347)	(43.7)	1,993	3,737	(1,743)	(46.7)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	24	19	4	21.9	11	8	3	34.9	7	6	1	20.8
Bound Printed Matter Parcels	22	42	(20)	(48.1)	8	14	(6)	(44.5)	14	33	(19)	(58.3)
Media and Library Mail	2,375	3,200	(825)	(25.8)	788	1,069	(280)	(26.2)	1,211	1,654	(443)	(26.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	6,302	10,462	(4,160)	(39.8)	1,253	1,884	(631)	(33.5)	3,224	5,429	(2,205)	(40.6)

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	0	0	0	0	0	0	0	0
Free Mail	0	0	0	0	53	17	37	218	2	0	2	1,678
Total Market Dominant Mail	3,606,570	3,729,708	(123,138)	(3)	8,833,724	9,249,770	(416,046)	(4)	309,779	329,109	(19,330)	(6)
Ancillary Services:												
Certified Mail	15,484	14,739	745	5								
Collect on Delivery	0	0	0	0								
Delivery Confirmation	5,206	4,729	476	10								
Insurance	0	0	0	0								
Registered Mail	0	0	0	204								
Return Receipts	6,116	6,561	(445)	(7)								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	287	239	49	20								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	27,093	26,268	825	3								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	27,093	26,268	825	3								
Total Market Dominant Mail and Services	3,633,663	3,755,976	(122,313)	(3)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	3,633,663	3,755,976	(122,313)	(3)								

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	1,111	745	366	49.2	618	404	214	53.0	148	111	37	33.9
Standard Post Mail:												
Total Standard Post	1,581	0	1,581	0.0	152	0	152	0.0	696	0	696	0.0
Priority Mail:												
Total Priority Mail	56,786	62,077	(5,290)	(8.5)	8,644	9,890	(1,246)	(12.6)	12,251	14,629	(2,378)	(16.3)
Parcel Select Mail:												
Total Parcel Select Mail	21	0	21	0.0	13	0	13	0.0	2	0	2	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	57,919	62,821	(4,903)	(7.8)	9,275	10,294	(1,020)	(9.9)	12,401	14,740	(2,339)	(15.9)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	57,919	62,821	(4,903)	(7.8)	9,275	10,294	(1,020)	(9.9)	12,401	14,740	(2,339)	(15.9)
Other Competitive Revenue												
Total Competitive Revenue	57,919	62,821	(4,903)	(7.8)	9,275	10,294	(1,020)	(9.9)	12,401	14,740	(2,339)	(15.9)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	3,664,489	3,792,529	(128,041)	(3.4)	8,842,999	9,260,064	(417,065)	(4.5)	322,181	343,849	(21,668)	(6.3)
Total All Services	27,093	26,268	825	3.1	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	3,691,582	3,818,797	(127,215)	(3.3)	8,842,999	9,260,064	(417,065)	(4.5)	322,181	343,849	(21,668)	(6.3)
Total All Other Revenue												
Total All Revenue	3,691,582	3,818,797	(127,215)	(3.3)								

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	32,273	42,663	(10,391)	(24.4)	67,719	90,551	(22,832)	(25.2)	2,303	3,034	(730)	(24.1)
Single-Piece Cards	907	1,349	(442)	(32.8)	2,771	4,314	(1,543)	(35.8)	17	27	(10)	(35.8)
Total Single-Piece Letters and Cards	33,180	44,013	(10,833)	(24.6)	70,490	94,865	(24,375)	(25.7)	2,321	3,061	(740)	(24.2)
Presort Letters	1,208,990	1,296,253	(87,263)	(6.7)	3,277,364	3,593,888	(316,524)	(8.8)	177,164	191,225	(14,061)	(7.4)
Presort Cards	1,275	1,342	(67)	(5.0)	5,209	5,593	(384)	(6.9)	51	55	(4)	(7.8)
Total Presort Letters and Cards	1,210,265	1,297,595	(87,330)	(6.7)	3,282,572	3,599,481	(316,908)	(8.8)	177,215	191,280	(14,065)	(7.4)
Flats	57,914	64,649	(6,735)	(10.4)	71,483	79,929	(8,446)	(10.6)	7,590	8,887	(1,297)	(14.6)
Parcels	2,458	3,287	(829)	(25.2)	1,039	1,471	(432)	(29.4)	344	493	(148)	(30.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	(0)	(99.0)	0	1	(1)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,303,817	1,409,545	(105,727)	(7.5)	3,425,584	3,775,747	(350,163)	(9.3)	187,470	203,720	(16,250)	(8.0)
Standard Mail:												
High Density and Saturation Letters	338	605	(266)	(44.0)	2,265	4,196	(1,931)	(46.0)	127	124	4	2.9
High Density and Saturation Flats & Parcels	3	(5)	8	(165.7)	17	(23)	40	(176.7)	1	0	1	1,307.0
Carrier Route	154	56	97	173.0	745	257	488	189.7	37	9	29	334.3
Letters	86,286	87,861	(1,576)	(1.8)	482,905	489,902	(6,997)	(1.4)	28,429	31,126	(2,697)	(8.7)
Flats	3,297	3,894	(596)	(15.3)	9,470	10,619	(1,148)	(10.8)	1,005	1,934	(929)	(48.0)
Parcels	110	411	(301)	(73.2)	80	301	(221)	(73.3)	10	35	(25)	(71.9)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	90,188	92,823	(2,634)	(2.8)	495,484	505,252	(9,768)	(1.9)	29,609	33,227	(3,618)	(10.9)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	614	2,737	(2,123)	(77.6)	71	294	(223)	(75.9)	262	1,363	(1,102)	(80.8)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	6	(6)	(93.3)	0	2	(2)	(94.4)	0	4	(4)	(99.5)
Bound Printed Matter Parcels	5	14	(10)	(67.8)	1	5	(3)	(71.1)	4	10	(6)	(60.2)
Media and Library Mail	676	1,106	(430)	(38.9)	206	377	(171)	(45.5)	456	776	(320)	(41.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,295	3,864	(2,568)	(66.5)	278	677	(400)	(59.0)	721	2,153	(1,432)	(66.5)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	0	0	0	0	0	0	0	0
Free Mail	0	0	0	0	2	3	(1)	(29)	7	9	(2)	(25)
Total Market Dominant Mail	1,395,301	1,506,231	(110,930)	(7)	3,921,348	4,281,679	(360,331)	(8)	217,807	239,110	(21,302)	(9)
Ancillary Services:												
Certified Mail	2,744	3,029	(285)	(9)								
Collect on Delivery	0	0	0	0								
Delivery Confirmation	305	1,647	(1,343)	(82)								
Insurance	0	0	0	0								
Registered Mail	0	0	0	0								
Return Receipts	1,488	1,857	(368)	(20)								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	122	69	53	76								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	4,658	6,602	(1,944)	(29)								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	4,658	6,602	(1,944)	(29)								
Total Market Dominant Mail and Services	1,399,959	1,512,832	(112,873)	(7)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,399,959	1,512,832	(112,873)	(7)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	406	325	80	24.7	180	178	1	0.8	58	46	13	28.1
Standard Post Mail:												
Total Standard Post	1,189	0	1,189	0.0	124	0	124	0.0	461	0	461	0.0
Priority Mail:												
Total Priority Mail	11,947	15,261	(3,314)	(21.7)	1,602	2,177	(574)	(26.4)	3,010	4,096	(1,086)	(26.5)
Parcel Select Mail:												
Total Parcel Select Mail	99	283	(184)	(65.0)	68	183	(115)	(62.9)	30	79	(49)	(62.3)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	12,452	15,869	(3,418)	(21.5)	1,850	2,538	(689)	(27.1)	3,098	4,220	(1,122)	(26.6)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	12,452	15,869	(3,418)	(21.5)	1,850	2,538	(689)	(27.1)	3,098	4,220	(1,122)	(26.6)
Other Competitive Revenue												
Total Competitive Revenue	12,452	15,869	(3,418)	(21.5)	1,850	2,538	(689)	(27.1)	3,098	4,220	(1,122)	(26.6)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,407,753	1,522,100	(114,347)	(7.5)	3,923,198	4,284,218	(361,020)	(8.4)	220,905	243,329	(22,424)	(9.2)
Total All Services	4,658	6,602	(1,944)	(29.4)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,412,411	1,528,702	(116,291)	(7.6)	3,923,198	4,284,218	(361,020)	(8.4)	220,905	243,329	(22,424)	(9.2)
Total All Other Revenue												
Total All Revenue	1,412,411	1,528,702	(116,291)	(7.6)								

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	68,512	88,517	(20,005)	(22.6)	143,567	190,527	(46,960)	(24.6)	4,784	6,397	(1,613)	(25.2)
Single-Piece Cards	2,502	2,654	(152)	(5.7)	7,632	8,745	(1,113)	(12.7)	48	55	(7)	(12.7)
Total Single-Piece Letters and Cards	71,014	91,171	(20,157)	(22.1)	151,199	199,272	(48,073)	(24.1)	4,832	6,451	(1,620)	(25.1)
Presort Letters	2,351,374	2,532,870	(181,497)	(7.2)	6,426,563	7,083,047	(656,484)	(9.3)	345,467	375,935	(30,468)	(8.1)
Presort Cards	2,588	2,524	64	2.5	10,544	10,842	(298)	(2.7)	105	111	(6)	(5.3)
Total Presort Letters and Cards	2,353,962	2,535,394	(181,432)	(7.2)	6,437,107	7,093,888	(656,782)	(9.3)	345,572	376,046	(30,474)	(8.1)
Flats	112,078	127,188	(15,110)	(11.9)	140,255	158,018	(17,763)	(11.2)	14,833	17,598	(2,765)	(15.7)
Parcels	5,553	7,037	(1,484)	(21.1)	2,367	3,228	(862)	(26.7)	801	1,102	(301)	(27.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	(0)	(95.3)	0	1	(1)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,542,607	2,760,791	(218,184)	(7.9)	6,730,928	7,454,408	(723,481)	(9.7)	366,038	401,197	(35,159)	(8.8)
Standard Mail:												
High Density and Saturation Letters	719	1,073	(354)	(33.0)	4,915	7,534	(2,620)	(34.8)	217	221	(3)	(1.6)
High Density and Saturation Flats & Parcels	9	(1)	10	(949.0)	61	(2)	63	(3,544.0)	3	1	2	336.2
Carrier Route	277	206	70	34.1	1,317	991	327	33.0	60	105	(45)	(42.5)
Letters	174,519	175,544	(1,025)	(0.6)	985,919	992,421	(6,502)	(0.7)	56,183	61,521	(5,338)	(8.7)
Flats	6,149	7,512	(1,363)	(18.1)	17,136	20,809	(3,673)	(17.7)	2,468	4,073	(1,604)	(39.4)
Parcels	330	1,234	(903)	(73.2)	245	909	(664)	(73.0)	45	50	(5)	(9.5)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	182,003	185,568	(3,564)	(1.9)	1,009,593	1,022,662	(13,069)	(1.3)	58,977	65,970	(6,993)	(10.6)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	3,552	6,821	(3,269)	(47.9)	374	708	(333)	(47.1)	1,979	3,560	(1,581)	(44.4)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	2	6	(4)	(64.9)	1	2	(1)	(52.3)	1	4	(3)	(79.2)
Bound Printed Matter Parcels	7	18	(11)	(59.0)	2	6	(4)	(66.5)	7	12	(5)	(41.8)
Media and Library Mail	1,554	2,259	(705)	(31.2)	491	775	(284)	(36.6)	1,123	1,612	(489)	(30.3)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	5,115	9,104	(3,989)	(43.8)	868	1,491	(622)	(41.7)	3,110	5,188	(2,078)	(40.1)

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	0	0	0	0	0	0	0	0
Free Mail	0	0	0	0	5	5	(1)	(13)	14	17	(3)	(15)
Total Market Dominant Mail	2,729,726	2,955,463	(225,737)	(8)	7,741,394	8,478,566	(737,172)	(9)	428,140	472,372	(44,233)	(9)
Ancillary Services:												
Certified Mail	5,635	5,847	(212)	(4)								
Collect on Delivery	0	0	0	0								
Delivery Confirmation	2,432	1,956	476	24								
Insurance	0	0	0	0								
Registered Mail	0	0	0	0								
Return Receipts	3,078	3,542	(464)	(13)								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	198	169	29	17								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	11,343	11,514	(171)	(1)								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	11,343	11,514	(171)	(1)								
Total Market Dominant Mail and Services	2,741,068	2,966,977	(225,909)	(8)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,741,068	2,966,977	(225,909)	(8)								

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	721	734	(13)	(1.8)	334	415	(81)	(19.5)	108	102	5	5.3
Standard Post Mail:												
Total Standard Post	1,189	0	1,189	0.0	124	0	124	0.0	461	0	461	0.0
Priority Mail:												
Total Priority Mail	29,416	37,526	(8,111)	(21.6)	3,792	5,208	(1,415)	(27.2)	7,994	10,728	(2,734)	(25.5)
Parcel Select Mail:												
Total Parcel Select Mail	524	286	238	83.0	345	185	160	86.6	149	81	68	84.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	30,661	38,547	(7,886)	(20.5)	4,471	5,807	(1,336)	(23.0)	8,251	10,911	(2,660)	(24.4)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	30,661	38,547	(7,886)	(20.5)	4,471	5,807	(1,336)	(23.0)	8,251	10,911	(2,660)	(24.4)
Other Competitive Revenue												
Total Competitive Revenue	30,661	38,547	(7,886)	(20.5)	4,471	5,807	(1,336)	(23.0)	8,251	10,911	(2,660)	(24.4)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,760,386	2,994,010	(233,624)	(7.8)	7,745,865	8,484,374	(738,508)	(8.7)	436,391	483,283	(46,893)	(9.7)
Total All Services	11,343	11,514	(171)	(1.5)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,771,729	3,005,524	(233,795)	(7.8)	7,745,865	8,484,374	(738,508)	(8.7)	436,391	483,283	(46,893)	(9.7)
Total All Other Revenue												
Total All Revenue	2,771,729	3,005,524	(233,795)	(7.8)								

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,022,172	1,031,075	(8,903)	(0.9)	2,132,387	2,189,251	(56,864)	(2.6)	72,063	75,388	(3,325)	(4.4)
Single-Piece Cards	25,510	27,469	(1,959)	(7.1)	76,802	86,729	(9,927)	(11.4)	480	542	(62)	(11.4)
Total Single-Piece Letters and Cards	1,047,683	1,058,544	(10,861)	(1.0)	2,209,190	2,275,980	(66,790)	(2.9)	72,543	75,930	(3,387)	(4.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	369,289	399,429	(30,140)	(7.5)	239,466	262,690	(23,224)	(8.8)	54,832	60,801	(5,969)	(9.8)
Parcels	55,278	71,559	(16,281)	(22.8)	24,846	32,974	(8,127)	(24.6)	7,920	10,454	(2,533)	(24.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	5	138	(133)	(96.2)	0	19	(19)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,472,255	1,529,670	(57,415)	(3.8)	2,473,502	2,571,663	(98,161)	(3.8)	135,295	147,184	(11,889)	(8.1)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	43	(43)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	43	(43)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	17,761	56,972	(39,211)	(68.8)	1,794	6,016	(4,222)	(70.2)	8,913	25,950	(17,037)	(65.7)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	266	174	92	52.8	112	81	31	38.5	103	77	26	33.1
Bound Printed Matter Parcels	180	251	(71)	(28.2)	52	81	(29)	(35.8)	88	203	(115)	(56.6)
Media and Library Mail	51,154	47,088	4,066	8.6	15,657	15,189	468	3.1	32,803	31,597	1,206	3.8
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	69,360	104,485	(35,124)	(33.6)	17,615	21,368	(3,752)	(17.6)	41,906	57,827	(15,920)	(27.5)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	0	0	0	0	0	0	0	0
Free Mail	0	0	0	0	0	0	0	0	0	0	0	0
Total Market Dominant Mail	1,541,615	1,634,198	(92,583)	(6)	2,491,117	2,593,031	(101,913)	(4)	177,201	205,011	(27,809)	(14)
Ancillary Services:												
Certified Mail	111,515	93,366	18,149	19								
Collect on Delivery	0	0	0	0								
Delivery Confirmation	6,370	17,735	(11,365)	(64)								
Insurance	3,450	2,878	573	20								
Registered Mail	0	0	0	0								
Return Receipts	58,497	49,529	8,968	18								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	11,623	9,625	1,998	21								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	191,455	173,132	18,323	11								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	191,455	173,132	18,323	11								
Total Market Dominant Mail and Services	1,733,070	1,807,330	(74,260)	(4)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,733,070	1,807,330	(74,260)	(4)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	231,521	157,540	73,981	47.0	105,574	74,120	31,454	42.4	35,542	24,349	11,193	46.0
Standard Post Mail:												
Total Standard Post	19,803	0	19,803	0.0	1,952	0	1,952	0.0	8,663	0	8,663	0.0
Priority Mail:												
Total Priority Mail	992,986	855,003	137,983	16.1	146,626	126,120	20,506	16.3	269,523	223,420	46,103	20.6
Parcel Select Mail:												
Total Parcel Select Mail	14	0	14	0.0	1	0	1	0.0	4	0	4	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,224,521	1,012,543	211,977	20.9	252,201	200,240	51,961	25.9	305,069	247,769	57,300	23.1

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,224,521	1,012,543	211,977	20.9	252,201	200,240	51,961	25.9	305,069	247,769	57,300	23.1
Other Competitive Revenue												
Total Competitive Revenue	1,224,521	1,012,543	211,977	20.9	252,201	200,240	51,961	25.9	305,069	247,769	57,300	23.1

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,766,136	2,646,741	119,395	4.5	2,743,318	2,793,271	(49,952)	(1.8)	482,271	452,780	29,491	6.5
Total All Services	191,455	173,132	18,323	10.6	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,957,591	2,819,873	137,718	4.9	2,743,318	2,793,271	(49,952)	(1.8)	482,271	452,780	29,491	6.5
Total All Other Revenue												
Total All Revenue	2,957,591	2,819,873	137,718	4.9								

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,032,109	2,097,034	(64,925)	(3.1)	4,265,349	4,486,936	(221,587)	(4.9)	146,545	156,065	(9,520)	(6.1)
Single-Piece Cards	52,847	54,424	(1,577)	(2.9)	160,658	176,508	(15,850)	(9.0)	1,004	1,103	(99)	(9.0)
Total Single-Piece Letters and Cards	2,084,956	2,151,459	(66,503)	(3.1)	4,426,007	4,663,443	(237,436)	(5.1)	147,549	157,168	(9,619)	(6.1)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	742,031	796,954	(54,923)	(6.9)	484,466	527,911	(43,445)	(8.2)	110,619	121,393	(10,774)	(8.9)
Parcels	111,124	158,067	(46,943)	(29.7)	50,503	74,545	(24,042)	(32.3)	16,171	24,153	(7,981)	(33.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	8	248	(240)	(96.8)	0	30	(30)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,938,119	3,106,728	(168,609)	(5.4)	4,960,976	5,265,929	(304,954)	(5.8)	274,340	302,714	(28,374)	(9.4)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	57	(57)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	57	(57)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	89,326	125,558	(36,232)	(28.9)	9,201	13,564	(4,363)	(32.2)	42,269	56,852	(14,582)	(25.6)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	410	296	114	38.5	172	138	34	24.6	156	130	26	19.9
Bound Printed Matter Parcels	442	482	(39)	(8.2)	131	166	(35)	(21.0)	252	371	(119)	(32.0)
Media and Library Mail	98,017	95,091	2,926	3.1	30,329	31,018	(688)	(2.2)	63,710	64,521	(811)	(1.3)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	188,196	221,427	(33,231)	(15.0)	39,833	44,886	(5,053)	(11.3)	106,388	121,874	(15,486)	(12.7)

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	0	0	0	0	0	0	0	0
Free Mail	0	0	0	0	0	0	0	0	0	0	0	0
Total Market Dominant Mail	3,126,315	3,328,212	(201,897)	(6)	5,000,809	5,310,815	(310,006)	(6)	380,728	424,588	(43,860)	(10)
Ancillary Services:												
Certified Mail	200,209	189,086	11,123	6								
Collect on Delivery	0	0	0	0								
Delivery Confirmation	25,997	30,295	(4,298)	(14)								
Insurance	6,924	5,955	969	16								
Registered Mail	0	0	0	0								
Return Receipts	102,309	101,333	977	1								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	22,543	18,302	4,241	23								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	357,981	344,969	13,012	4								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	357,981	344,969	13,012	4								
Total Market Dominant Mail and Services	3,484,296	3,673,182	(188,885)	(5)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	3,484,296	3,673,182	(188,885)	(5)								

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	454,033	306,657	147,376	48.1	209,441	145,728	63,713	43.7	71,008	48,245	22,763	47.2
Standard Post Mail:												
Total Standard Post	19,803	0	19,803	0.0	1,952	0	1,952	0.0	8,663	0	8,663	0.0
Priority Mail:												
Total Priority Mail	1,972,171	1,802,660	169,511	9.4	292,788	266,189	26,599	10.0	538,902	475,858	63,044	13.2
Parcel Select Mail:												
Total Parcel Select Mail	14	0	14	0.0	1	0	1	0.0	4	0	4	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	2,426,218	2,109,317	316,901	15.0	502,230	411,917	90,313	21.9	609,914	524,103	85,811	16.4

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,426,218	2,109,317	316,901	15.0	502,230	411,917	90,313	21.9	609,914	524,103	85,811	16.4
Other Competitive Revenue												
Total Competitive Revenue	2,426,218	2,109,317	316,901	15.0	502,230	411,917	90,313	21.9	609,914	524,103	85,811	16.4

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	5,552,533	5,437,529	115,003	2.1	5,503,039	5,722,733	(219,694)	(3.8)	990,642	948,691	41,951	4.4
Total All Services	357,981	344,969	13,012	3.8	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	5,910,514	5,782,499	128,015	2.2	5,503,039	5,722,733	(219,694)	(3.8)	990,642	948,691	41,951	4.4
Total All Other Revenue												
Total All Revenue	5,910,514	5,782,499	128,015	2.2								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	11,196	11,667	(472)	(4.0)	19,666	20,749	(1,083)	(5.2)	1,214	1,294	(80)	(6.2)
Single-Piece Cards	0	0	(0)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
Total Single-Piece Letters and Cards	11,196	11,667	(472)	(4.0)	19,666	20,749	(1,083)	(5.2)	1,214	1,294	(80)	(6.2)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	40,313	42,191	(1,878)	(4.5)	25,982	27,541	(1,559)	(5.7)	6,061	6,416	(355)	(5.5)
Parcels	69,233	68,529	704	1.0	27,405	28,808	(1,403)	(4.9)	8,943	9,309	(366)	(3.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	8	(8)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	120,741	122,396	(1,654)	(1.4)	73,053	77,098	(4,045)	(5.2)	16,218	17,019	(801)	(4.7)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	44,308	106,961	(62,653)	(58.6)	3,670	9,238	(5,568)	(60.3)	25,293	63,523	(38,230)	(60.2)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	20,046	21,511	(1,465)	(6.8)	5,755	6,428	(673)	(10.5)	15,990	17,358	(1,368)	(7.9)
Package Services Mail Fees	0	8	(8)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	64,353	128,479	(64,125)	(49.9)	9,425	15,666	(6,241)	(39.8)	41,282	80,881	(39,599)	(49.0)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	0	0	0	0	0	0	0	0
Free Mail	0	0	0	0	0	0	0	0	0	0	0	0
Total Market Dominant Mail	185,095	250,874	(65,780)	(26)	82,478	92,764	(10,286)	(11)	57,500	97,899	(40,399)	(41)
Ancillary Services:												
Certified Mail	41,133	41,734	(601)	(1)								
Collect on Delivery	683	865	(182)	(21)								
Delivery Confirmation	97	807	(710)	(88)								
Insurance	23,309	22,742	567	2								
Registered Mail	7,747	9,526	(1,779)	(19)								
Return Receipts	20,864	21,431	(567)	(3)								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	3,058	2,626	432	16								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	96,892	99,731	(2,839)	(3)								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	96,892	99,731	(2,839)	(3)								
Total Market Dominant Mail and Services	281,987	350,605	(68,618)	(20)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	281,987	350,605	(68,618)	(20)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	1	73	(72)	(98.0)	2	28	(27)	(94.5)	0	13	(13)	(99.3)
Standard Post Mail:												
Total Standard Post	72,268	0	72,268	0.0	4,810	0	4,810	0.0	34,429	0	34,429	0.0
Priority Mail:												
Total Priority Mail	421,623	385,197	36,426	9.5	46,990	45,930	1,060	2.3	119,567	115,937	3,629	3.1
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	421,624	385,270	36,354	9.4	46,991	45,958	1,033	2.2	119,567	115,950	3,617	3.1

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	421,624	385,270	36,354	9.4	46,991	45,958	1,033	2.2	119,567	115,950	3,617	3.1
Other Competitive Revenue												
Total Competitive Revenue	421,624	385,270	36,354	9.4	46,991	45,958	1,033	2.2	119,567	115,950	3,617	3.1

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	606,719	636,144	(29,426)	(4.6)	129,469	138,722	(9,253)	(6.7)	177,067	213,850	(36,783)	(17.2)
Total All Services	96,892	99,731	(2,839)	(2.8)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	703,611	735,875	(32,264)	(4.4)	129,469	138,722	(9,253)	(6.7)	177,067	213,850	(36,783)	(17.2)
Total All Other Revenue												
Total All Revenue	703,611	735,875	(32,264)	(4.4)								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	20,674	21,176	(503)	(2.4)	36,287	37,728	(1,441)	(3.8)	2,244	2,349	(105)	(4.5)
Single-Piece Cards	2	0	2	3,323.4	7	0	7	3,017.9	0	0	0	3,017.9
Total Single-Piece Letters and Cards	20,676	21,176	(500)	(2.4)	36,294	37,729	(1,435)	(3.8)	2,245	2,349	(105)	(4.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	70,006	72,828	(2,822)	(3.9)	45,029	47,433	(2,404)	(5.1)	10,630	11,194	(564)	(5.0)
Parcels	141,913	136,958	4,955	3.6	57,131	59,937	(2,806)	(4.7)	18,691	19,445	(753)	(3.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	18	(18)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	232,594	230,980	1,614	0.7	138,454	145,099	(6,645)	(4.6)	31,566	32,988	(1,422)	(4.3)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	198,197	253,717	(55,520)	(21.9)	16,742	22,278	(5,536)	(24.8)	115,462	150,597	(35,135)	(23.3)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	11	(11)	(100.0)	0	5	(5)	(100.0)	0	4	(4)	(100.0)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	39,017	42,028	(3,011)	(7.2)	11,275	12,559	(1,284)	(10.2)	31,806	34,834	(3,028)	(8.7)
Package Services Mail Fees	0	14	(14)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	237,214	295,770	(58,555)	(19.8)	28,017	34,842	(6,825)	(19.6)	147,268	185,434	(38,166)	(20.6)

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	0	0	0	0	0	0	0	0
Free Mail	0	0	0	0	0	0	0	0	0	0	0	0
Total Market Dominant Mail	469,809	526,750	(56,941)	(11)	166,471	179,940	(13,469)	(7)	178,834	218,423	(39,589)	(18)
Ancillary Services:												
Certified Mail	71,914	72,508	(594)	(1)								
Collect on Delivery	1,395	1,760	(365)	(21)								
Delivery Confirmation	476	20,745	(20,269)	(98)								
Insurance	51,637	51,197	440	1								
Registered Mail	15,028	18,876	(3,848)	(20)								
Return Receipts	36,984	38,119	(1,135)	(3)								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	5,722	5,156	566	11								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	183,156	208,362	(25,206)	(12)								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	183,156	208,362	(25,206)	(12)								
Total Market Dominant Mail and Services	652,965	735,112	(82,147)	(11)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	652,965	735,112	(82,147)	(11)								

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	1	100	(98)	(98.6)	2	40	(38)	(96.1)	0	17	(17)	(99.4)
Standard Post Mail:												
Total Standard Post	72,268	0	72,268	0.0	4,810	0	4,810	0.0	34,429	0	34,429	0.0
Priority Mail:												
Total Priority Mail	927,776	901,109	26,667	3.0	101,271	102,482	(1,211)	(1.2)	275,765	281,975	(6,210)	(2.2)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	927,777	901,209	26,568	2.9	101,272	102,522	(1,250)	(1.2)	275,765	281,992	(6,227)	(2.2)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	927,777	901,209	26,568	2.9	101,272	102,522	(1,250)	(1.2)	275,765	281,992	(6,227)	(2.2)
Other Competitive Revenue												
Total Competitive Revenue	927,777	901,209	26,568	2.9	101,272	102,522	(1,250)	(1.2)	275,765	281,992	(6,227)	(2.2)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,397,586	1,427,959	(30,373)	(2.1)	267,744	282,462	(14,719)	(5.2)	454,599	500,415	(45,816)	(9.2)
Total All Services	183,156	208,362	(25,206)	(12.1)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,580,742	1,636,321	(55,578)	(3.4)	267,744	282,462	(14,719)	(5.2)	454,599	500,415	(45,816)	(9.2)
Total All Other Revenue												
Total All Revenue	1,580,742	1,636,321	(55,578)	(3.4)								

TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	146,864	172,162	(25,298)	(14.7)	311,801	374,547	(62,745)	(16.8)	13,430	16,378	(2,948)	(18.0)
Single-Piece Cards	12,299	14,353	(2,054)	(14.3)	37,788	46,161	(8,373)	(18.1)	272	333	(61)	(18.4)
Total Single-Piece Letters and Cards	159,163	186,515	(27,352)	(14.7)	349,589	420,708	(71,119)	(16.9)	13,702	16,711	(3,009)	(18.0)
Presort Letters	2,490,192	2,432,980	57,211	2.4	6,725,183	6,675,229	49,953	0.7	364,898	360,090	4,809	1.3
Presort Cards	144,842	150,203	(5,360)	(3.6)	595,734	638,403	(42,669)	(6.7)	4,863	5,212	(349)	(6.7)
Total Presort Letters and Cards	2,635,034	2,583,183	51,851	2.0	7,320,916	7,313,632	7,284	0.1	369,761	365,302	4,460	1.2
Flats	126,391	125,039	1,352	1.1	111,067	113,961	(2,894)	(2.5)	23,620	24,167	(547)	(2.3)
Parcels	9,186	13,233	(4,046)	(30.6)	3,859	5,841	(1,982)	(33.9)	1,014	1,682	(668)	(39.7)
Domestic Negotiated Serv. Agreement Mail	20,365	19,206	1,159	6.0	54,410	52,673	1,737	3.3	3,634	3,306	328	9.9
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	13,512	15,974	(2,462)	(15.4)	0	137,782	(137,782)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,963,652	2,943,149	20,503	0.7	7,839,841	8,044,597	(204,756)	(2.5)	411,731	411,168	563	0.1
Standard Mail:												
High Density and Saturation Letters	194,303	192,596	1,707	0.9	1,378,249	1,395,884	(17,635)	(1.3)	56,405	59,393	(2,988)	(5.0)
High Density and Saturation Flats & Parcels	438,118	442,411	(4,294)	(1.0)	2,609,096	2,684,366	(75,270)	(2.8)	458,318	480,666	(22,348)	(4.6)
Carrier Route	529,273	509,224	20,049	3.9	2,084,322	2,038,970	45,352	2.2	464,281	463,670	611	0.1
Letters	2,037,019	1,962,668	74,351	3.8	10,068,873	9,921,595	147,278	1.5	510,841	509,205	1,636	0.3
Flats	517,293	537,890	(20,597)	(3.8)	1,317,595	1,400,696	(83,101)	(5.9)	339,283	360,582	(21,300)	(5.9)
Parcels	16,527	55,115	(38,588)	(70.0)	17,084	58,687	(41,603)	(70.9)	5,468	23,666	(18,198)	(76.9)
Every Door Direct Mail Retail	34,747	11,195	23,552	210.4	244,697	78,839	165,858	210.4	31,037	10,000	21,037	210.4
Domestic Negotiated Serv. Agreement Mail	47,541	46,504	1,037	2.2	225,241	220,741	4,500	2.0	10,491	9,861	630	6.4
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	1,138	(1,138)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,814,821	3,758,741	56,080	1.5	17,945,157	17,799,778	145,380	0.8	1,876,124	1,917,043	(40,919)	(2.1)
Periodicals Mail:												
In-County	15,268	15,748	(479)	(3.0)	145,333	154,239	(8,906)	(5.8)	38,963	40,864	(1,901)	(4.7)
Outside County	398,575	413,456	(14,881)	(3.6)	1,458,982	1,527,361	(68,379)	(4.5)	557,043	580,725	(23,682)	(4.1)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	413,844	429,204	(15,360)	(3.6)	1,604,315	1,681,599	(77,284)	(4.6)	596,006	621,589	(25,583)	(4.1)
Package Services Mail:												
Parcel Post / Alaska Bypass	9,886	16,178	(6,292)	(38.9)	570	1,387	(817)	(58.9)	22,665	26,056	(3,392)	(13.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	45,755	46,780	(1,025)	(2.2)	55,760	56,348	(588)	(1.0)	98,712	81,616	17,096	20.9
Bound Printed Matter Parcels	71,637	84,962	(13,325)	(15.7)	56,009	66,799	(10,790)	(16.2)	149,373	195,111	(45,738)	(23.4)
Media and Library Mail	8,793	9,473	(680)	(7.2)	2,770	3,058	(288)	(9.4)	7,821	8,795	(973)	(11.1)
Package Services Mail Fees	0	182	(182)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	136,071	157,575	(21,504)	(13.6)	115,110	127,592	(12,483)	(9.8)	278,572	311,578	(33,007)	(10.6)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	105	94	11	12	498	492	6	1
Free Mail	0	0	0	0	24	25	(1)	(2)	53	78	(26)	(33)
Total Market Dominant Mail	7,328,388	7,288,670	39,718	1	27,504,553	27,653,686	(149,132)	(1)	3,162,983	3,261,948	(98,965)	(3)
Ancillary Services:												
Certified Mail	21,102	21,640	(538)	(2)								
Collect on Delivery	407	630	(223)	(35)								
Delivery Confirmation	8,968	35,165	(26,197)	(74)								
Insurance	177	263	(86)	(33)								
Registered Mail	359	420	(61)	(15)								
Return Receipts	2,974	3,261	(287)	(9)								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	5,998	5,229	769	15								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	39,985	66,609	(26,623)	(40)								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	39,985	66,609	(26,623)	(40)								
Total Market Dominant Mail and Services	7,368,373	7,355,278	13,095	0								
Other Market Dominant Revenue												
Total Market Dominant Revenue	7,368,373	7,355,278	13,095	0								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	62,036	49,484	12,552	25.4	28,677	23,594	5,083	21.5	9,742	7,991	1,751	21.9
Standard Post Mail:												
Total Standard Post	3,780	0	3,780	0.0	588	0	588	0.0	945	0	945	0.0
Priority Mail:												
Total Priority Mail	166,874	161,658	5,217	3.2	23,204	23,188	17	0.1	56,458	55,506	952	1.7
Parcel Select Mail:												
Total Parcel Select Mail	447,908	335,482	112,426	33.5	308,667	240,802	67,865	28.2	468,814	392,576	76,238	19.4
Parcel Return Service Mail:												
Total Parcel Return Service Mail	31,940	30,607	1,333	4.4	13,045	12,144	901	7.4	39,518	36,531	2,987	8.2
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	708,758	577,230	131,528	22.8	373,594	299,728	73,866	24.6	574,532	492,605	81,928	16.6

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	708,758	577,230	131,528	22.8	373,594	299,728	73,866	24.6	574,532	492,605	81,928	16.6
Other Competitive Revenue												
Total Competitive Revenue	708,758	577,230	131,528	22.8	373,594	299,728	73,866	24.6	574,532	492,605	81,928	16.6

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,037,146	7,865,899	171,247	2.2	27,878,147	27,953,414	(75,266)	(0.3)	3,737,515	3,754,553	(17,038)	(0.5)
Total All Services	39,985	66,609	(26,623)	(40.0)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,077,131	7,932,508	144,624	1.8	27,878,147	27,953,414	(75,266)	(0.3)	3,737,515	3,754,553	(17,038)	(0.5)
Total All Other Revenue												
Total All Revenue	8,077,131	7,932,508	144,624	1.8								

TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	298,528	342,353	(43,825)	(12.8)	638,034	750,431	(112,397)	(15.0)	27,481	32,510	(5,028)	(15.5)
Single-Piece Cards	24,597	26,591	(1,994)	(7.5)	76,452	88,580	(12,128)	(13.7)	551	640	(90)	(14.0)
Total Single-Piece Letters and Cards	323,125	368,944	(45,819)	(12.4)	714,486	839,011	(124,525)	(14.8)	28,032	33,150	(5,118)	(15.4)
Presort Letters	4,899,660	4,834,090	65,569	1.4	13,343,659	13,304,537	39,121	0.3	716,255	712,265	3,990	0.6
Presort Cards	297,425	295,252	2,173	0.7	1,231,127	1,299,520	(68,393)	(5.3)	10,050	10,610	(560)	(5.3)
Total Presort Letters and Cards	5,197,085	5,129,342	67,743	1.3	14,574,785	14,604,057	(29,272)	(0.2)	726,305	722,875	3,430	0.5
Flats	268,587	263,572	5,015	1.9	243,434	245,221	(1,787)	(0.7)	51,447	51,040	406	0.8
Parcels	17,263	26,161	(8,898)	(34.0)	7,157	11,921	(4,765)	(40.0)	2,089	3,490	(1,402)	(40.2)
Domestic Negotiated Serv. Agreement Mail	41,239	38,096	3,143	8.2	111,639	105,060	6,579	6.3	7,169	6,621	548	8.3
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	27,644	32,570	(4,926)	(15.1)	0	272,555	(272,555)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	5,874,942	5,858,685	16,257	0.3	15,651,501	16,077,825	(426,324)	(2.7)	815,041	817,176	(2,136)	(0.3)
Standard Mail:												
High Density and Saturation Letters	396,487	375,509	20,978	5.6	2,827,882	2,734,692	93,191	3.4	114,424	115,260	(836)	(0.7)
High Density and Saturation Flats & Parcels	971,243	950,716	20,526	2.2	5,773,366	5,713,192	60,174	1.1	1,033,878	1,059,202	(25,324)	(2.4)
Carrier Route	1,320,191	1,185,912	134,278	11.3	5,396,531	4,835,371	561,160	11.6	1,112,140	1,085,042	27,098	2.5
Letters	4,200,950	4,150,621	50,328	1.2	21,185,648	21,131,584	54,064	0.3	1,053,928	1,092,115	(38,188)	(3.5)
Flats	1,113,528	1,153,576	(40,049)	(3.5)	2,933,061	3,080,737	(147,676)	(4.8)	734,910	782,221	(47,312)	(6.0)
Parcels	36,785	250,879	(214,094)	(85.3)	37,623	271,752	(234,130)	(86.2)	11,960	116,091	(104,131)	(89.7)
Every Door Direct Mail Retail	66,355	19,328	47,027	243.3	467,291	136,116	331,175	243.3	59,271	17,265	42,006	243.3
Domestic Negotiated Serv. Agreement Mail	102,588	93,992	8,596	9.1	490,128	450,871	39,257	8.7	21,833	20,533	1,301	6.3
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	2,143	(2,143)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	8,208,125	8,182,678	25,448	0.3	39,111,529	38,354,314	757,215	2.0	4,142,343	4,287,728	(145,385)	(3.4)
Periodicals Mail:												
In-County	32,425	33,240	(815)	(2.5)	300,564	316,167	(15,604)	(4.9)	88,238	91,461	(3,223)	(3.5)
Outside County	805,637	837,625	(31,988)	(3.8)	2,944,300	3,093,068	(148,768)	(4.8)	1,140,796	1,188,354	(47,558)	(4.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	838,062	870,865	(32,803)	(3.8)	3,244,863	3,409,235	(164,372)	(4.8)	1,229,034	1,279,815	(50,781)	(4.0)
Package Services Mail:												
Parcel Post / Alaska Bypass	26,091	30,926	(4,835)	(15.6)	1,869	2,500	(630)	(25.2)	48,700	52,059	(3,359)	(6.5)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	95,898	98,360	(2,462)	(2.5)	121,241	123,502	(2,261)	(1.8)	198,572	182,497	16,075	8.8
Bound Printed Matter Parcels	142,245	161,015	(18,770)	(11.7)	113,301	128,310	(15,009)	(11.7)	302,558	365,322	(62,764)	(17.2)
Media and Library Mail	17,940	19,605	(1,665)	(8.5)	5,704	6,296	(592)	(9.4)	15,939	19,048	(3,109)	(16.3)
Package Services Mail Fees	0	368	(368)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	282,173	310,273	(28,100)	(9.1)	242,115	260,608	(18,493)	(7.1)	565,770	618,926	(53,157)	(8.6)

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	243	214	29	14	963	1,022	(59)	(6)
Free Mail	0	0	0	0	104	64	40	62	146	131	14	11
Total Market Dominant Mail	15,203,303	15,222,501	(19,198)	(0)	58,250,356	58,102,260	148,096	0	6,753,296	7,004,800	(251,504)	(4)
Ancillary Services:												
Certified Mail	43,801	50,970	(7,170)	(14)								
Collect on Delivery	827	1,292	(465)	(36)								
Delivery Confirmation	28,358	79,004	(50,646)	(64)								
Insurance	409	534	(124)	(23)								
Registered Mail	754	909	(155)	(17)								
Return Receipts	5,928	7,603	(1,675)	(22)								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	12,235	8,820	3,416	39								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	92,312	149,132	(56,820)	(38)								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	92,312	149,132	(56,820)	(38)								
Total Market Dominant Mail and Services	15,295,615	15,371,633	(76,018)	(0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	15,295,615	15,371,633	(76,018)	(0)								

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	130,344	106,020	24,324	22.9	60,767	51,258	9,509	18.6	20,430	18,090	2,340	12.9
Standard Post Mail:												
Total Standard Post	3,780	0	3,780	0.0	588	0	588	0.0	945	0	945	0.0
Priority Mail:												
Total Priority Mail	357,377	360,272	(2,895)	(0.8)	49,056	51,280	(2,224)	(4.3)	123,985	130,052	(6,067)	(4.7)
Parcel Select Mail:												
Total Parcel Select Mail	968,127	587,939	380,188	64.7	667,791	375,442	292,349	77.9	1,101,593	936,151	165,442	17.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	60,771	57,187	3,583	6.3	24,874	22,849	2,026	8.9	76,842	71,946	4,896	6.8
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,516,619	1,111,419	405,200	36.5	802,489	500,829	301,660	60.2	1,322,850	1,156,239	166,611	14.4

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,516,619	1,111,419	405,200	36.5	802,489	500,829	301,660	60.2	1,322,850	1,156,239	166,611	14.4
Other Competitive Revenue												
Total Competitive Revenue	1,516,619	1,111,419	405,200	36.5	802,489	500,829	301,660	60.2	1,322,850	1,156,239	166,611	14.4

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	16,719,922	16,333,920	386,001	2.4	59,052,845	58,603,089	449,756	0.8	8,076,146	8,161,039	(84,893)	(1.0)
Total All Services	92,312	149,132	(56,820)	(38.1)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	16,812,234	16,483,052	329,181	2.0	59,052,845	58,603,089	449,756	0.8	8,076,146	8,161,039	(84,893)	(1.0)
Total All Other Revenue												
Total All Revenue	16,812,234	16,483,052	329,181	2.0								

TABLE 3-F
OTHER INDICIA MAIL*
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Other	3,885	4,697	(812)	(17.3)	8,188	10,018	(1,830)	(18.3)	264	348	(83)	(24.0)
Single-Piece Cards	201	142	60	42.2	521	422	99	23.4	3	3	1	23.4
Total Single-Piece Other and Cards	4,087	4,839	(752)	(15.5)	8,709	10,440	(1,732)	(16.6)	268	350	(83)	(23.6)
Presort Other	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Other and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,439	1,428	10	0.7	924	860	65	7.5	225	214	11	5.1
Parcels	892	721	171	23.6	322	280	43	15.2	136	90	46	51.2
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	17	355	(338)	(95.3)	0	115	(115)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,434	7,344	(910)	(12.4)	9,955	11,694	(1,739)	(14.9)	628	654	(26)	(3.9)
Standard Mail:												
High Density and Saturation Other	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	520	1,165	(645)	(55.4)	60	151	(91)	(60.2)	361	563	(202)	(35.9)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	47	25	22	87.9	21	13	7	52.8	27	14	13	88.5
Bound Printed Matter Parcels	150	339	(189)	(55.8)	51	120	(69)	(57.6)	140	292	(152)	(52.1)
Media and Library Mail	336	274	61	22.4	105	101	4	4.4	190	170	20	11.7
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,053	1,803	(750)	(41.6)	237	385	(149)	(38.6)	718	1,040	(322)	(30.9)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	89,344	92,014	(2,670)	(3)	34,995	36,022	(1,028)	(3)
Free Mail	0	0	0	0	13,419	14,286	(867)	(6)	5,345	5,521	(175)	(3)
Total Market Dominant Mail	7,487	9,160	(1,673)	(18)	112,954	118,380	(5,425)	(5)	41,686	43,237	(1,550)	(4)
Ancillary Services:												
Certified Mail	864	681	182	27								
Collect on Delivery	0	0	0	0								
Delivery Confirmation	158	497	(338)	(68)								
Insurance	0	0	0	0								
Registered Mail	0	0	0	0								
Return Receipts	497	410	87	21								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	43	17	26	150								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	1,562	1,605	(43)	(3)								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	1,562	1,605	(43)	(3)								
Total Market Dominant Mail and Services	9,049	10,765	(1,716)	(16)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	9,049	10,765	(1,716)	(16)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	101	95	6	5.9	44	54	(10)	(18.6)	18	20	(1)	(6.1)
Standard Post Mail:												
Total Standard Post	473	0	473	0.0	61	0	61	0.0	202	0	202	0.0
Priority Mail:												
Total Priority Mail	4,230	3,493	737	21.1	573	470	103	22.0	1,124	924	200	21.7
Parcel Select Mail:												
Total Parcel Select Mail	1,108	3,021	(1,913)	(63.3)	119	354	(235)	(66.3)	187	628	(441)	(70.2)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	5,439	6,609	(1,170)	(17.7)	737	878	(141)	(16.1)	1,330	1,572	(242)	(15.4)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	5,439	6,609	(1,170)	(17.7)	737	878	(141)	(16.1)	1,330	1,572	(242)	(15.4)
Other Competitive Revenue												
Total Competitive Revenue	5,439	6,609	(1,170)	(17.7)	737	878	(141)	(16.1)	1,330	1,572	(242)	(15.4)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2013 (Jan. 1, 2013-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	12,926	15,769	(2,843)	(18.0)	113,691	119,258	(5,567)	(4.7)	43,016	44,809	(1,792)	(4.0)
Total All Services	1,562	1,605	(43)	(2.7)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	14,488	17,374	(2,886)	(16.6)	113,691	119,258	(5,567)	(4.7)	43,016	44,809	(1,792)	(4.0)
Total All Other Revenue												
Total All Revenue	14,488	17,374	(2,886)	(16.6)								

TABLE 3-F
OTHER INDICIA MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	10,740	10,457	283	2.7	22,646	22,668	(22)	(0.1)	819	768	51	6.7
Single-Piece Cards	411	348	63	18.0	1,096	1,127	(31)	(2.7)	7	7	(0)	(2.7)
Total Single-Piece Letters and Cards	11,151	10,805	345	3.2	23,742	23,795	(53)	(0.2)	826	775	51	6.6
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	3,112	3,486	(375)	(10.7)	1,929	2,236	(307)	(13.7)	494	532	(38)	(7.2)
Parcels	1,570	1,508	62	4.1	593	593	(0)	(0.0)	232	226	6	2.6
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	36	563	(527)	(93.5)	0	242	(242)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	15,869	16,363	(493)	(3.0)	26,265	26,867	(602)	(2.2)	1,552	1,533	19	1.2
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	1,908	2,666	(758)	(28.4)	247	337	(90)	(26.7)	1,068	1,356	(288)	(21.2)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	93	73	19	26.5	44	36	8	21.5	63	43	20	46.2
Bound Printed Matter Parcels	505	803	(298)	(37.1)	156	286	(130)	(45.6)	488	717	(228)	(31.9)
Media and Library Mail	693	664	29	4.3	207	238	(31)	(13.1)	475	403	72	17.9
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	3,199	4,206	(1,008)	(24.0)	653	898	(244)	(27.2)	2,094	2,519	(424)	(16.8)

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	0	0	0	0	307,351	251,848	55,503	22	76,067	76,432	(366)	(0)
Free Mail	0	0	0	0	26,843	28,536	(1,693)	(6)	10,490	12,014	(1,524)	(13)
Total Market Dominant Mail	19,068	20,582	(1,514)	(7)	361,112	308,148	52,964	17	90,203	92,498	(2,295)	(2)
Ancillary Services:												
Certified Mail	1,288	1,241	47	4								
Collect on Delivery	0	0	0	0								
Delivery Confirmation	582	606	(24)	(4)								
Insurance	0	0	0	0								
Registered Mail	0	0	0	0								
Return Receipts	748	759	(11)	(1)								
Stamped Envelopes and Cards	0	0	0	0								
Other Domestic Ancillary Services	77	99	(22)	(22)								
International Ancillary Services	0	0	0	0								
Total Ancillary Services	2,695	2,705	(10)	(0)								
Special Services:												
Money Orders	0	0	0	0								
Post Office Box Service	0	0	0	0								
Other Domestic Special Services	0	0	0	0								
Other International Special Services	0	0	0	0								
Total Additional Special Services	0	0	0	0								
Total Market Dominant Services	2,695	2,705	(10)	(0)								
Total Market Dominant Mail and Services	21,763	23,286	(1,523)	(7)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	21,763	23,286	(1,523)	(7)								

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent	FY 2013	FY 2012	FY 2012 over FY 2011 Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First Class Package Service	220	201	20	9.7	103	98	4	4.5	40	34	6	16.4
Standard Post Mail:												
Total Standard Post	473	0	473	0.0	61	0	61	0.0	202	0	202	0.0
Priority Mail:												
Total Priority Mail	8,284	8,036	248	3.1	1,125	1,060	65	6.1	2,309	2,412	(104)	(4.3)
Parcel Select Mail:												
Total Parcel Select Mail	2,085	5,567	(3,482)	(62.6)	215	629	(413)	(65.7)	446	1,340	(894)	(66.7)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	10,588	13,803	(3,215)	(23.3)	1,443	1,787	(344)	(19.2)	2,795	3,786	(992)	(26.2)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	10,588	13,803	(3,215)	(23.3)	1,443	1,787	(344)	(19.2)	2,795	3,786	(992)	(26.2)
Other Competitive Revenue												
Total Competitive Revenue	10,588	13,803	(3,215)	(23.3)	1,443	1,787	(344)	(19.2)	2,795	3,786	(992)	(26.2)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Mar. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011		FY 2013		FY 2012 over FY 2011	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	29,657	34,385	(4,729)	(13.8)	362,556	309,936	52,620	17.0	92,997	96,284	(3,287)	(3.4)
Total All Services	2,695	2,705	(10)	(0.4)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	32,351	37,090	(4,738)	(12.8)	362,556	309,936	52,620	17.0	92,997	96,284	(3,287)	(3.4)
Total All Other Revenue												
Total All Revenue	32,351	37,090	(4,738)	(12.8)								

TABLE 4
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
STAMP AND METER MAIL
QUARTER 2 FY 2013

GROUP	AVERAGE DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	2.1	41.1	74.6	91.2	96.2	97.8	98.7	99	99.3	99.4	99.5
Letters	2	41.8	75.9	92.2	96.7	98.1	98.8	99.1	99.3	99.5	99.6
Cards	1.6	67.5	87.8	95.1	97.2	98	98.5	98.8	99	99.2	99.3
Flats	2.3	31.2	66	86.7	93.9	96.6	98	98.6	99	99.3	99.5
Parcels/IPPS	2.9	10.7	51.7	78	89.5	94.4	96.9	98.1	98.7	99.2	99.4
All First-class Presort/Auto	2.4	18.9	59.4	87.9	96.5	98.6	99.4	99.7	99.8	99.9	99.9
Letters	2.4	19.1	59.8	88.3	96.7	98.7	99.4	99.7	99.8	99.9	99.9
Cards	2.2	38.5	71.9	89.3	93.9	95.3	97.9	99.4	99.5	99.9	99.9
Flats	3	9.9	40.8	72.3	88.6	94.9	97.7	98.9	99.4	99.7	99.8
Parcels/IPPS	3.2	9.6	40.4	69.3	87	93.2	94.6	95.7	98.7	98.8	98.8
All First-class Combined	2.2	28.7	66.1	89.4	96.3	98.3	99.1	99.4	99.6	99.7	99.7
Letters	2.2	28	66.1	89.8	96.7	98.5	99.2	99.5	99.6	99.7	99.8
Cards	1.6	66.8	87.3	94.9	97.1	98	98.5	98.8	99.1	99.2	99.3
Flats	2.5	26.4	60.4	83.5	92.7	96.2	97.9	98.7	99.1	99.4	99.5
Parcels/IPPS	2.9	10.7	51.6	78	89.5	94.4	96.9	98.1	98.7	99.2	99.4
All Package Services	4.5	6.3	21.2	37.1	55.3	72.4	84.8	90.6	94.6	96.3	97.3
Parcel Post	4.7	6.5	23.2	37.2	54.4	71	83	89.2	93.4	95.3	96.2
Bound Printed Matter	4	10.1	34.7	49.9	63.2	74.1	88.6	93.6	94.7	96.6	98.9
Media Mail	4.6	5.2	18.7	35	54.1	71.8	84.7	90.6	94.9	96.6	97.6
Library	3.5	19	44.2	59.9	72.7	84.1	91	94	95.2	96.9	97.6

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
STAMP AND METER MAIL
QUARTER 2 FY 2013

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	38.6	1.2	61.4	2.3
FIRST-CLASS PRESORT/AUTO	16.2	1.3	83.8	2.6
ALL FIRST-CLASS MAIL	29.9	1.3	70.1	2.4
PARCEL POST SINGLE PIECE	3	1.9	97	4.8
BOUND PRINTED MATTER	6.6	1.6	93.4	4.1
MEDIA MAIL	4.4	1.9	95.6	4.6
LIBRARY RATE	17.2	1.9	82.8	3.9

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to “stale” meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 6
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL
QUARTER 2 FY 2013

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
	-----	-----	-----	-----	-----	-----	-----
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	
	-----	-----	-----	-----	-----	-----	
NORTHEAST AREA	97	96	94	97	95	83	
EASTERN AREA	97	93	94	97	94	96	
WESTERN AREA	98	94	92	98	95	94	
PACIFIC AREA	98	96	94	98	96	92	
SOUTHWEST AREA	97	98	93	97	97	93	
GREAT LAKES	97	97	93	97	97	94	
CAPITAL METRO	94	97	94	94	97	95	
NATIONAL	97	96	93	97	96	93	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 7
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 2 FY 2013

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
-----	-----	-----	-----	-----	-----	-----	-----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
-----	-----	-----	-----	-----	-----	-----	-----
NORTHEAST AREA	76	78	75	76	79	77	
EASTERN AREA	78	81	83	78	80	82	
WESTERN AREA	83	88	83	83	88	82	
PACIFIC AREA	77	85	79	77	85	81	
SOUTHWEST AREA	75	85	79	75	84	79	
GREAT LAKES	76	83	79	76	83	77	
CAPITAL METRO	78	83	82	78	84	82	
NATIONAL	78	83	80	78	83	80	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 8
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL
QUARTER 2 FY 2013

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
-----	-----	-----	-----	-----	-----	-----	-----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
-----	-----	-----	-----	-----	-----	-----	-----
NORTHEAST AREA	85	87	84	85	87	80	
EASTERN AREA	88	88	89	88	88	90	
WESTERN AREA	91	92	88	91	92	89	
PACIFIC AREA	87	91	87	87	91	87	
SOUTHWEST AREA	86	92	87	86	91	87	
GREAT LAKES	87	92	86	87	91	86	
CAPITAL METRO	86	90	88	86	90	89	
NATIONAL	87	90	87	87	90	87	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 9
FIRST-CLASS PRESORT SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 2 FY 2013

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
	-----	-----	-----	-----	-----	-----	-----
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	
	-----	-----	-----	-----	-----	-----	
NORTHEAST AREA	74	81	72	74	83	79	
EASTERN AREA	70	82	79	70	83	80	
WESTERN AREA	82	92	83	82	91	83	
PACIFIC AREA	68	88	74	68	89	85	
SOUTHWEST AREA	84	87	84	84	86	80	
GREAT LAKES	62	86	79	62	85	78	
CAPITAL METRO	65	82	84	65	80	80	
NATIONAL	74	85	81	74	85	81	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.